Glossary

- **A priori probability** A probability based on logical analysis rather than on observation or personal judgment.
- **Abandonment option** The ability to terminate an investment at some future time if the financial results are disappointing.
- **Abnormal return** The amount by which a security's actual return differs from its expected return, given the security's risk and the market's return.
- **Absolute advantage** A country's ability to produce a good or service at a lower absolute cost than its trading partner.
- **Absolute dispersion** The amount of variability present without comparison to any reference point or benchmark.
- **Absolute frequency** The actual number of observations counted for each unique value of the variable (also called raw frequency).
- Accelerated book build An offering of securities by an investment bank acting as principal that is accomplished in only one or two days.
- **Accelerated methods** Depreciation methods that allocate a relatively large proportion of the cost of an asset to the early years of the asset's useful life.
- **Accounting costs** Monetary value of economic resources used in performing an activity. These can be explicit, out-of-pocket, current payments, or an allocation of historical payments (depreciation) for resources. They do not include implicit opportunity costs.
- **Accounting profit** Income as reported on the income statement, in accordance with prevailing accounting standards, before the provisions for income tax expense. Also called *income before taxes* or *pretax income*.
- **Accounts payable** Amounts that a business owes to its vendors for goods and services that were purchased from them but which have not yet been paid.
- **Accrued expenses** Liabilities related to expenses that have been incurred but not yet paid as of the end of an accounting period—an example of an accrued expense is rent that has been incurred but not yet paid, resulting in a liability "rent payable." Also called *accrued liabilities*.
- Accrued interest Interest earned but not yet paid.
- **Acquisition method** A method of accounting for a business combination where the acquirer is required to measure each identifiable asset and liability at fair value. This method was the result of a joint project of the IASB and FASB aiming at convergence in standards for the accounting of business combinations.
- **Action lag** Delay from policy decisions to implementation.
- **Active investment** An approach to investing in which the investor seeks to outperform a given benchmark.
- **Active return** The return on a portfolio minus the return on the portfolio's benchmark.
- **Activity ratios** Ratios that measure how efficiently a company performs day-to-day tasks, such as the collection of receivables and management of inventory. Also called *asset utilization ratios* or *operating efficiency ratios*.
- **Add-on rates** Bank certificates of deposit, repos, and indexes such as Libor and Euribor are quoted on an add-on rate basis (bond equivalent yield basis).

- **Addition rule for probabilities** A principle stating that the probability that *A* or *B* occurs (both occur) equals the probability that *A* occurs, plus the probability that *B* occurs, minus the probability that both *A* and *B* occur.
- **Agency bond** See *quasi-government bond*.
- **Agency costs** Costs associated with the conflict of interest present between principals and agents when a company is managed by non-owners. Agency costs result from the inherent conflicts of interest between managers, bondholders, and equity owners.
- **Agency costs of debt** Costs arising from conflicts of interest between managers and debtholders.
- **Agency costs of equity** The smaller the stake managers have in the company, the less their share in bearing the cost of excessive perquisite consumption—consequently, the less their desire to give their best efforts in running the company.
- **Agency RMBS** In the United States, securities backed by residential mortgage loans and guaranteed by a federal agency or guaranteed by either of the two GSEs (Fannie Mae and Freddie Mac).
- **Aggregate demand** The quantity of goods and services that households, businesses, government, and non-domestic customers want to buy at any given level of prices.
- **Aggregate demand curve** Inverse relationship between the price level and real output.
- **Aggregate income** The value of all the payments earned by the suppliers of factors used in the production of goods and services.
- **Aggregate output** The value of all the goods and services produced during a specified period.
- **Aggregate supply** The quantity of goods and services producers are willing to supply at any given level of price.
- **Aggregate supply curve** The level of domestic output that companies will produce at each price level.
- **All-or-nothing (AON) orders** An order that includes the instruction to trade only if the trade fills the entire quantity (size) specified.
- **Allocationally efficient** A characteristic of a market, a financial system, or an economy that promotes the allocation of resources to their highest value uses.
- Alternative data Non-traditional data types generated by the use of electronic devices, social media, satellite and sensor networks, and company exhaust.
- **Alternative hypothesis** The hypothesis that is accepted if the null hypothesis is rejected.
- Alternative investment markets Market for investments other than traditional securities investments (i.e., traditional common and preferred shares and traditional fixed income instruments). The term usually encompasses direct and indirect investment in real estate (including timberland and farmland) and commodities (including precious metals); hedge funds, private equity, and other investments requiring specialized due diligence.
- Alternative trading systems Trading venues that function like exchanges but that do not exercise regulatory authority over their subscribers except with respect to the conduct

of the subscribers' trading in their trading systems. Also called *electronic communications networks* or *multilateral trading facilities*.

- **American depository receipt** A US dollar-denominated security that trades like a common share on US exchanges.
- **American depository share** The underlying shares on which American depository receipts are based. They trade in the issuing company's domestic market.
- **American-style** Type of option contract that can be exercised at any time up to the option's expiration date.
- **Amortisation** The process of allocating the cost of intangible long-term assets having a finite useful life to accounting periods; the allocation of the amount of a bond premium or discount to the periods remaining until bond maturity.
- **Amortised cost** The historical cost (initially recognised cost) of an asset, adjusted for amortisation and impairment.
- **Amortizing bond** Bond with a payment schedule that calls for periodic payments of interest and repayments of principal.
- **Amortizing loans** Loans with a payment schedule that calls for periodic payments of interest and repayments of principal.
- **Analysis of variance (ANOVA)** The analysis that breaks the total variability of a dataset (such as observations on the dependent variable in a regression) into components representing different sources of variation. With reference to regression, ANOVA provides the inputs for an *F*-test of the significance of the regression as a whole, as well as the inputs for the coefficient of determination and the standard error of the estimate.
- **Analytical duration** The use of mathematical formulas to estimate the impact of benchmark yield-to-maturity changes on bond prices.
- **Anchoring and adjustment bias** An information-processing bias in which the use of a psychological heuristic influences the way people estimate probabilities.
- **Annual percentage rate** The cost of borrowing expressed as a yearly rate.
- **Annuity** A finite set of level sequential cash flows.
- **Annuity due** An annuity having a first cash flow that is paid immediately.
- **Anomalies** Apparent deviations from market efficiency.
- **Antidilutive** With reference to a transaction or a security, one that would increase earnings per share (EPS) or result in EPS higher than the company's basic EPS—antidilutive securities are not included in the calculation of diluted EPS.
- Arbitrage 1) The simultaneous purchase of an undervalued asset or portfolio and sale of an overvalued but equivalent asset or portfolio, in order to obtain a riskless profit on the price differential. Taking advantage of a market inefficiency in a risk-free manner. 2) The condition in a financial market in which equivalent assets or combinations of assets sell for two different prices, creating an opportunity to profit at no risk with no commitment of money. In a well-functioning financial market, few arbitrage opportunities are possible.
 3) A risk-free operation that earns an expected positive net profit but requires no net investment of money.
- **Arbitrage-free pricing** The overall process of pricing derivatives by arbitrage and risk neutrality. Also called the *principle of no arbitrage.*

Arbitrageurs Traders who engage in arbitrage. See *arbitrage*.

- Arithmetic mean The sum of the observations divided by the number of observations.
- **Artificial intelligence** Computer systems that exhibit cognitive and decision-making ability comparable (or superior) to that of humans.

- **Ask** The price at which a dealer or trader is willing to sell an asset, typically qualified by a maximum quantity (ask size). See *offer*.
- **Ask size** The maximum quantity of an asset that pertains to a specific ask price from a trader. For example, if the ask for a share issue is \$30 for a size of 1,000 shares, the trader is offering to sell at \$30 up to 1,000 shares.
- **Asset allocation** The process of determining how investment funds should be distributed among asset classes.
- **Asset-backed securities** A type of bond issued by a legal entity called a *special purpose entity* (SPE) on a collection of assets that the SPE owns. Also, securities backed by receivables and loans other than mortgages.
- **Asset-based valuation models** Valuation based on estimates of the market value of a company's assets.
- **Asset beta** The unlevered beta; which reflects the business risk of the assets; the assets' systematic risk.
- **Asset class** A group of assets that have similar characteristics, attributes, and risk–return relationships.
- **Asset swap** Converts the periodic fixed coupon of a specific bond to an MRR plus or minus a spread.
- **Asset utilization ratios** Ratios that measure how efficiently a company performs day-to-day tasks, such as the collection of receivables and management of inventory.
- **Assets** Resources controlled by an enterprise as a result of past events and from which future economic benefits to the enterprise are expected to flow.
- **Assignment of accounts receivable** The use of accounts receivable as collateral for a loan.
- **Asymmetric information** The differential of information between corporate insiders and outsiders regarding the company's performance and prospects. Managers typically have more information about the company's performance and prospects than owners and creditors.
- **At the money** An option in which the underlying's price equals the exercise price.
- **Auction** A type of bond issuing mechanism often used for sovereign bonds that involves bidding.
- **Autarkic price** The price of a good or service in an autarkic economy.
- **Autarky** A state in which a country does not trade with other countries.
- **Automatic stabilizer** A countercyclical factor that automatically comes into play as an economy slows and unemployment rises.
- **Availability bias** An information-processing bias in which people take a heuristic approach to estimating the probability of an outcome based on how easily the outcome comes to mind.
- **Available-for-sale** Under US GAAP, debt securities not classified as either held-to-maturity or held-for-trading securities. The investor is willing to sell but not actively planning to sell. In general, available-for-sale debt securities are reported at fair value on the balance sheet, with unrealized gains included as a component of other comprehensive income.
- **Average fixed cost** Total fixed cost divided by quantity produced.

Average life See weighted average life.

- **Average product** Measures the productivity of inputs on average and is calculated by dividing total product by the total number of units for a given input that is used to generate that output.
- **Average revenue** Total revenue divided by quantity sold.

Average total costTotal cost divided by quantity produced.Average variable costTotal variable cost divided by quantity
produced.

- **Back-testing** With reference to portfolio strategies, the application of a strategy's portfolio selection rules to historical data to assess what would have been the strategy's historical performance.
- **Backfill bias** A bias introduced if a fund backfills its past performance data to the database when it first starts reporting actual performance.
- **Backtesting** With reference to portfolio strategies, the application of a strategy's portfolio selection rules to historical data to assess what would have been the strategy's historical performance.
- **Backup line of credit** A type of credit enhancement provided by a bank to an issuer of commercial paper to ensure that the issuer will have access to sufficient liquidity to repay maturing commercial paper if issuing new paper is not a viable option.
- **Backwardation** A condition in the futures markets in which the spot price exceeds the futures price, the forward curve is downward sloping, and the convenience yield is high.
- **Balance of payments** A double-entry bookkeeping system that summarizes a country's economic transactions with the rest of the world for a particular period of time, typically a calendar quarter or year.
- **Balance of trade deficit** When the domestic economy is spending more on non-domestic goods and services than non-domestic economies are spending on domestic goods and services.
- **Balance sheet** The financial statement that presents an entity's current financial position by disclosing resources the entity controls (its assets) and the claims on those resources (its liabilities and equity claims), as of a particular point in time (the date of the balance sheet). Also called *statement of financial position* or *statement of financial condition*.
- **Balance sheet ratios** Financial ratios involving balance sheet items only.
- **Balanced** With respect to a government budget, one in which spending and revenues (taxes) are equal.
- **Balloon payment** Large payment required at maturity to retire a bond's outstanding principal amount.
- **Bar chart** A chart for plotting the frequency distribution of categorical data, where each bar represents a distinct category and each bar's height is proportional to the frequency of the corresponding category. In technical analysis, a bar chart that plots four bits of data for each time interval—the high, low, opening, and closing prices. A vertical line connects the high and low prices. A cross-hatch left indicates the opening price and a cross-hatch right indicates the closing price.
- **Barter economy** An economy where economic agents as house-holds, corporations, and governments "pay" for goods and services with another good or service.
- **Base-rate neglect** A type of representativeness bias in which the base rate or probability of the categorization is not adequately considered.
- **Base rates** The reference rate on which a bank bases lending rates to all other customers.
- **Basic EPS** Net earnings available to common shareholders (i.e., net income minus preferred dividends) divided by the weighted average number of common shares outstanding.
- **Basis point** Used in stating yield spreads, one basis point equals one-hundredth of a percentage point, or 0.01%.

- **Basket of listed depository receipts** An exchange-traded fund (ETF) that represents a portfolio of depository receipts.
- **Bayes' formula** The rule for updating the probability of an event of interest—given a set of prior probabilities for the event, information, and information given the event—if you receive new information.
- **Bearer bonds** Bonds for which ownership is not recorded; only the clearing system knows who the bond owner is.
- **Bearish crossover** A technical analysis term that describes a situation where a short-term moving average crosses a longer-term moving average from above; this movement is considered bearish. A **death cross** is a bearish crossover based on 50-day and 200-day moving averages.
- **Behavioral finance** A field of finance that examines the psychological variables that affect and often distort the investment decision making of investors, analysts, and portfolio managers.
- **Behind the market** Said of prices specified in orders that are worse than the best current price; e.g., for a limit buy order, a limit price below the best bid.
- **Benchmark** A comparison portfolio; a point of reference or comparison.
- **Benchmark issue** The latest sovereign bond issue for a given maturity. It serves as a benchmark against which to compare bonds that have the same features but that are issued by another type of issuer.
- **Benchmark rate** Typically the yield-to-maturity on a government bond having the same or close to the same time-to-maturity.
- **Benchmark spread** The yield spread over a specific benchmark, usually measured in basis points.
- **Bernoulli random variable** A random variable having the outcomes 0 and 1.
- **Bernoulli trial** An experiment that can produce one of two outcomes.
- **Best bid** The highest bid in the market.
- **Best effort offering** An offering of a security using an investment bank in which the investment bank, as agent for the issuer, promises to use its best efforts to sell the offering but does not guarantee that a specific amount will be sold.
- **Best-efforts offering** An offering of a security using an investment bank in which the investment bank, as agent for the issuer, promises to use its best efforts to sell the offering but does not guarantee that a specific amount will be sold.
- **Best-in-class** An ESG implementation approach that seeks to identify the most favorable companies in an industry based on ESG considerations.
- **Best offer** The lowest offer (ask price) in the market.
- **Beta** A measure of the sensitivity of a given investment or portfolio to movements in the overall market.
- **Bid** The price at which a dealer or trader is willing to buy an asset, typically qualified by a maximum quantity.
- **Bid-ask spread** The difference between the prices at which dealers will buy from a customer (bid) and sell to a customer (offer or ask). It is often used as an indicator of liquidity.
- **Bid-offer spread** The difference between the prices at which dealers will buy from a customer (bid) and sell to a customer (offer or ask). It is often used as an indicator of liquidity.
- **Bid size** The maximum quantity of an asset that pertains to a specific bid price from a trader.

Big Data The vast amount of data being generated by industry, governments, individuals, and electronic devices that arises from both traditional and non-traditional data sources.

Bilateral loan A loan from a single lender to a single borrower.

- **Bimodal** A distribution that has two most frequently occurring values.
- **Binomial model** A model for pricing options in which the underlying price can move to only one of two possible new prices.
- **Binomial random variable** The number of successes in nBernoulli trials for which the probability of success is constant for all trials and the trials are independent.
- **Binomial tree** The graphical representation of a model of asset price dynamics in which, at each period, the asset moves up with probability p or down with probability (1 p).
- **Bitcoin** A cryptocurrency using blockchain technology that was created in 2009.

Bivariate correlation See *Pearson correlation*.

- **Block brokers** A broker (agent) that provides brokerage services for large-size trades.
- **Blockchain** A type of digital ledger in which information is recorded sequentially and then linked together and secured using cryptographic methods.
- **Blue chip** Widely held large market capitalization companies that are considered financially sound and are leaders in their respective industry or local stock market.
- **Bollinger Bands** A price-based technical analysis indicator consisting of a line representing the moving average, a higher line representing the moving average plus a set number of standard deviations from the average (for the same number of periods as was used to calculate the moving average), and a lower line representing the moving average minus the same number of standard deviations.
- **Bond** Contractual agreement between the issuer and the bondholders.
- **Bond equivalent yield** A calculation of yield that is annualized using the ratio of 365 to the number of days to maturity. Bond equivalent yield allows for the restatement and comparison of securities with different compounding periods.
- **Bond indenture** The governing legal credit agreement, typically incorporated by reference in the prospectus. Also called *trust deed*.
- **Bond market vigilantes** Bond market participants who might reduce their demand for long-term bonds, thus pushing up their yields.
- **Bond yield plus risk premium approach** An estimate of the cost of common equity that is produced by summing the before-tax cost of debt and a risk premium that captures the additional yield on a company's stock relative to its bonds. The additional yield is often estimated using historical spreads between bond yields and stock yields.
- **Bonus issue of shares** A type of dividend in which a company distributes additional shares of its common stock to shareholders instead of cash.
- **Book building** Investment bankers' process of compiling a "book" or list of indications of interest to buy part of an offering.
- **Book value** The net amount shown for an asset or liability on the balance sheet; book value may also refer to the company's excess of total assets over total liabilities. Also called *carrying value*.
- **Boom** An expansionary phase characterized by economic growth "testing the limits" of the economy.

- **Bootstrap** A resampling method that repeatedly draws samples with replacement of the selected elements from the original observed sample. Bootstrap is usually conducted by using computer simulation and is often used to find standard error or construct confidence intervals of population parameters.
- **Bottom-up analysis** An investment selection approach that focuses on company-specific circumstances rather than emphasizing economic cycles or industry analysis.
- **Box and whisker plot** A graphic for visualizing the dispersion of data across quartiles. It consists of a "box" with "whiskers" connected to the box.
- **Breakdown** A breakdown occurs when the price of an asset moves below a support level.
- **Breakeven point** The number of units produced and sold at which the company's net income is zero (Revenues = Total cost); in the case of perfect competition, the quantity at which price, average revenue, and marginal revenue equal average total cost.
- **Breakout** A breakout occurs when the price of an asset moves above a resistance level.
- **Bridge financing** Interim financing that provides funds until permanent financing can be arranged.
- **Broad money** Encompasses narrow money plus the entire range of liquid assets that can be used to make purchases.
- Broker 1) An agent who executes orders to buy or sell securities on behalf of a client in exchange for a commission.2) See *futures commission merchants.*
- **Broker-dealer** A financial intermediary (often a company) that may function as a principal (dealer) or as an agent (broker) depending on the type of trade.
- **Brokered market** A market in which brokers arrange trades among their clients.
- **Brownfield investment** Investing in *existing* infrastructure assets.
- **Bubble line chart** A line chart that uses varying-sized bubbles to represent a third dimension of the data. The bubbles are sometimes color-coded to present additional information.
- **Budget surplus/deficit** The difference between government revenue and expenditure for a stated fixed period of time.
- **Bullet bond** Bond in which the principal repayment is made entirely at maturity.
- **Bullish crossover** A technical analysis term that describes a situation where a short-term moving average crosses a longer-term moving average from below; this movement is considered bullish. A **golden cross** is a bullish crossover based on 50-day and 200-day moving averages.
- **Business cycles** Are recurrent expansions and contractions in economic activity affecting broad segments of the economy.
- **Business risk** The risk associated with operating earnings. Operating earnings are uncertain because total revenues and many of the expenditures contributed to produce those revenues are uncertain.
- **Buy-side firm** An investment management company or other investor that uses the services of brokers or dealers (i.e., the client of the sell side firms).
- **Buyback** A transaction in which a company buys back its own shares. Unlike stock dividends and stock splits, share repurchases use corporate cash.
- **Call** An option that gives the holder the right to buy an underlying asset from another party at a fixed price over a specific period of time.
- **Call market** A market in which trades occur only at a particular time and place (i.e., when the market is called).

- **Call money rate** The interest rate that buyers pay for their margin loan.
- **Call option** An option that gives the holder the right to buy an underlying asset from another party at a fixed price over a specific period of time.
- **Call protection** The time during which the issuer of the bond is not allowed to exercise the call option.
- **Callable bond** A bond containing an embedded call option that gives the issuer the right to buy the bond back from the investor at specified prices on pre-determined dates.
- **Calmar ratio** A comparison of the average annual compounded return to the maximum drawdown risk.
- **Candlestick chart** A price chart with four bits of data for each time interval. A candle indicates the opening and closing price for the interval. The body of the candle is shaded if the opening price was higher than the closing price, and the body is white (or clear) if the opening price was lower than the closing price. Vertical lines known as wicks or shadows extend from the top and bottom of the candle to indicate, respectively, the high and low prices for the interval.
- **Cannibalization** Cannibalization occurs when an investment takes customers and sales away from another part of the company.
- **Cap rate** A metric by which real estate managers are often judged; the annual rent actually earned (net of any vacancies) divided by the price originally paid for the property.
- **Capacity** The ability of the borrower to make its debt payments on time.
- **Capital account** A component of the balance of payments account that measures transfers of capital.
- **Capital allocation line** (CAL) A graph line that describes the combinations of expected return and standard deviation of return available to an investor from combining the optimal portfolio of risky assets with the risk-free asset.
- **Capital allocation process** The process that companies use for decision making on capital investments—those projects with a life of one year or longer.
- **Capital asset pricing model** (CAPM) An equation describing the expected return on any asset (or portfolio) as a linear function of its beta relative to the market portfolio.
- **Capital consumption allowance** A measure of the wear and tear (depreciation) of the capital stock that occurs in the production of goods and services.
- **Capital deepening investment** Increases the stock of capital relative to labor.
- **Capital expenditure** Expenditure on physical capital (fixed assets).
- **Capital light** Capital light businesses require little incremental investment in fixed assets or working capital to enable revenue growth.
- **Capital loss ratio** The percentage of capital in deals that have been realized below cost, net of any recovered proceeds, divided by total invested capital.
- **Capital market expectations** An investor's expectations concerning the risk and return prospects of asset classes.
- **Capital market line** (CML) The line with an intercept point equal to the risk-free rate that is tangent to the efficient frontier of risky assets; represents the efficient frontier when a risk-free asset is available for investment.
- **Capital market securities** Securities with maturities at issuance longer than one year.

- **Capital markets** Financial markets that trade securities of longer duration, such as bonds and equities.
- **Capital rationing** A capital rationing environment assumes that the company has a fixed amount of funds to invest.
- **Capital restrictions** Controls placed on foreigners' ability to own domestic assets and/or domestic residents' ability to own foreign assets.
- **Capital stock** The accumulated amount of buildings, machinery, and equipment used to produce goods and services.
- **Capital structure** The mix of debt and equity that a company uses to finance its business; a company's specific mixture of long-term financing.
- **Carry** The net of the costs and benefits of holding, storing, or "carrying" an asset.
- **Carrying amount** The amount at which an asset or liability is valued according to accounting principles.
- **Carrying value** The net amount shown for an asset or liability on the balance sheet; book value may also refer to the company's excess of total assets over total liabilities. For a bond, the purchase price plus (or minus) the amortized amount of the discount (or premium).
- **Cartel** Participants in collusive agreements that are made openly and formally.
- **Cash collateral account** Form of external credit enhancement whereby the issuer immediately borrows the creditenhancement amount and then invests that amount, usually in highly rated short-term commercial paper.
- **Cash conversion cycle** A financial metric that measures the length of time required for a company to convert cash invested in its operations to cash received as a result of its operations; equal to days of inventory on hand + days of sales outstanding number of days of payables. Also called *net operating cycle*.
- **Cash flow additivity principle** The principle that dollar amounts indexed at the same point in time are additive.
- **Cash flow from operating activities** The net amount of cash provided from operating activities.
- **Cash flow from operations** The net amount of cash provided from operating activities.
- **Cash flow yield** The internal rate of return on a series of cash flows.
- **Cash market securities** Money market securities settled on a "same day" or "cash settlement" basis.
- Cash markets See spot markets.
- Cash prices See spot prices.
- **Cash-settled forwards** See *non-deliverable forwards*.
- **Catch-up clause** A clause in an agreement that favors the GP. For a GP who earns a 20% performance fee, a catch-up clause allows the GP to receive 100% of the distributions above the hurdle rate *until* she receives 20% of the profits generated, and then every excess dollar is split 80/20 between the LPs and GP.
- **Categorical data** Values that describe a quality or characteristic of a group of observations and therefore can be used as labels to divide a dataset into groups to summarize and visualize (also called **qualitative data**).
- **CBOE Volatility Index (VIX)** A measure of near-term market volatility as conveyed by S&P 500 stock index option prices.
- **Central bank funds market** The market in which deposittaking banks that have an excess reserve with their national central bank can lend money to banks that need funds for maturities ranging from overnight to one year. Called the Federal or Fed funds market in the United States.

- **Central bank funds rate** Interest rate at which central bank funds are bought (borrowed) and sold (lent) for maturities ranging from overnight to one year. Called Federal or Fed funds rate in the United States.
- **Central banks** The dominant bank in a country, usually with official or semi-official governmental status.
- **Central limit theorem** The theorem that states the sum (and the mean) of a set of independent, identically distributed random variables with finite variances is normally distributed, whatever distribution the random variables follow.
- **Certificate of deposit** An instrument that represents a specified amount of funds on deposit with a bank for a specified maturity and interest rate. CDs are issued in various denominations and can be negotiable or non-negotiable.
- **Change in polarity principle** A tenet of technical analysis that states that once a support level is breached, it becomes a resistance level. The same holds true for resistance levels: Once breached, they become support levels.
- **Change of control put** A covenant giving bondholders the right to require the issuer to buy back their debt, often at par or at some small premium to par value, in the event that the borrower is acquired.

Character The quality of a debt issuer's management.

- **Chartist** An individual who uses charts or graphs of a security's historical prices or levels to forecast its future trends.
- **Chi-square test of independence** A statistical test for detecting a potential association between categorical variables.
- **Classical cycle** Refers to fluctuations in the level of economic activity when measured by GDP in volume terms.
- **Classified balance sheet** A balance sheet organized so as to group together the various assets and liabilities into subcategories (e.g., current and noncurrent).
- **Clawback** A requirement that the general partner return any funds distributed as incentive fees until the limited partners have received back their initial investment and a percentage of the total profit.
- **Clearing** The process by which the exchange verifies the execution of a transaction and records the participants' identities.
- **Clearing instructions** Instructions that indicate how to arrange the final settlement ("clearing") of a trade.
- **Clearinghouse** An entity associated with a futures market that acts as middleman between the contracting parties and guarantees to each party the performance of the other.
- **Closed economy** An economy that does not trade with other countries; an *autarkic economy*.
- **Closed-end fund** A mutual fund in which no new investment money is accepted. New investors invest by buying existing shares, and investors in the fund liquidate by selling their shares to other investors.
- **Cluster sampling** A procedure that divides a population into subpopulation groups (clusters) representative of the population and then randomly draws certain clusters to form a sample.

Clustered bar chart See grouped bar chart.

Co-investing In co-investing, the investor invests in assets *indirectly* through the fund but also possesses rights (known as co-investment rights) to invest *directly* in the same assets. Through co-investing, an investor is able to make an investment *alongside* a fund when the fund identifies deals.

- **Code of ethics** An established guide that communicates an organization's values and overall expectations regarding member behavior. A code of ethics serves as a general guide for how community members should act.
- **Coefficient of determination** The percentage of the variation of the dependent variable that is explained by the independent variable. Also referred to as the "*R*-squared" or " R^2 ."
- **Coefficient of variation** The ratio of a set of observations' standard deviation to the observations' mean value.
- **Cognitive cost** The effort involved in processing new information and updating beliefs.
- **Cognitive dissonance** The mental discomfort that occurs when new information conflicts with previously held beliefs or cognitions.
- **Cognitive errors** Behavioral biases resulting from faulty reasoning; cognitive errors stem from basic statistical, information-processing, or memory errors.
- **Coincident economic indicators** Turning points that are usually close to those of the overall economy; they are believed to have value for identifying the economy's present state.
- **Collateral** Assets or financial guarantees underlying a debt obligation that are above and beyond the issuer's promise to pay.
- **Collateral manager** Buys and sells debt obligations for and from the CDO's portfolio of assets (i.e., the collateral) to generate sufficient cash flows to meet the obligations to the CDO bondholders.
- **Collateral trust bonds** Bonds secured by securities, such as common shares, other bonds, or other financial assets.
- **Collateralized bond obligations** A structured asset-backed security that is collateralized by a pool of bonds.
- **Collateralized debt obligation** Generic term used to describe a security backed by a diversified pool of one or more debt obligations.
- **Collateralized loan obligations** A structured asset-backed security that is collateralized by a pool of loans.
- **Collateralized mortgage obligation** A security created through the securitization of a pool of mortgage-related products (mortgage pass-through securities or pools of loans).
- **Collateralized mortgage obligations** Securities created through the securitization of a pool of mortgage-related products (mortgage pass-through securities or pools of loans).
- **Collaterals** Assets or financial guarantees underlying a debt obligation that are above and beyond the issuer's promise to pay.
- **Combination** A listing in which the order of the listed items does not matter.
- **Combination formula (binomial formula)** The number of ways that we can choose *r* objects from a total of *n* objects, when the order in which the *r* objects are listed does not

matter, is
$${}_{n}C_{r} = {n \choose r} = \frac{n!}{(n-r)!r!}.$$

Commercial paper A short-term, negotiable, unsecured promissory note that represents a debt obligation of the issuer.

- **Committed (Regular) lines of credit** A bank commitment to extend credit up to a pre-specified amount; the commitment is considered a short-term liability and is usually in effect for 364 days (one day short of a full year).
- **Committed capital** The amount that the limited partners have agreed to provide to the private equity fund.

- **Commodity swap** A swap in which the underlying is a commodity such as oil, gold, or an agricultural product.
- **Common market** Level of economic integration that incorporates all aspects of the customs union and extends it by allowing free movement of factors of production among members.
- **Common shares** A type of security that represent an ownership interest in a company.
- **Common-size analysis** The restatement of financial statement items using a common denominator or reference item that allows one to identify trends and major differences; an example is an income statement in which all items are expressed as a percent of revenue.
- **Common stock** See *common shares*.
- **Company analysis** Analysis of an individual company.
- **Comparable company** A company that has similar business risk, usually in the same industry and preferably with a single line of business.
- **Comparative advantage** A country's ability to produce a good or service at a lower relative cost, or opportunity cost, than its trading partner.
- **Competitive strategy** A company's plans for responding to the threats and opportunities presented by the external environment.
- **Complement** The event not-*S*, written S^C , given the event S. Note that $P(S) + P(S^C) = 1$.
- **Complements** Goods that tend to be used together; technically, two goods whose cross-price elasticity of demand is negative.
- **Complete markets** Informally, markets in which the variety of distinct securities traded is so broad that any desired payoff in a future state-of-the-world is achievable.
- **Component cost of capital** The rate of return required by suppliers of capital for an individual source of a company's funding, such as debt or equity.
- **Compounding** The process of accumulating interest on interest.
- **Comprehensive income** The change in equity of a business enterprise during a period from nonowner sources; includes all changes in equity during a period except those resulting from investments by owners and distributions to owners; comprehensive income equals net income plus other comprehensive income.
- **Conditional expected value** The expected value of a stated event given that another event has occurred.
- **Conditional pass-through covered bonds** Covered bonds that convert to pass-through securities after the original maturity date if all bond payments have not yet been made and the sponsor is in default.
- **Conditional probability** The probability of an event given (conditioned on) another event.
- **Conditional variances** The variance of one variable, given the outcome of another.
- **Confidence level** The complement of the level of significance.
- **Confirmation bias** A belief perseverance bias in which people tend to look for and notice what confirms their beliefs, to ignore or undervalue what contradicts their beliefs, and to misinterpret information as support for their beliefs.
- **Confusion matrix** A type of contingency table used for evaluating the performance of a classification model.
- **Conservatism bias** A belief perseverance bias in which people maintain their prior views or forecasts by inadequately incorporating new information.

- **Consolidation** The movement of a stock's price within a well-defined range of trading levels for a period of time. The price consolidates between a support level and a resistance level.
- **Constant-yield price trajectory** A graph that illustrates the change in the price of a fixed-income bond over time assuming no change in yield-to-maturity. The trajectory shows the "pull to par" effect on the price of a bond trading at a premium or a discount to par value.
- **Constituent securities** With respect to an index, the individual securities within an index.
- **Consumer surplus** The difference between the value that a consumer places on units purchased and the amount of money that was required to pay for them.
- **Contango** A condition in the futures markets in which the spot price is lower than the futures price, the forward curve is upward sloping, and there is little or no convenience yield.
- **Contingency provision** Clause in a legal document that allows for some action if a specific event or circumstance occurs.
- **Contingency table** A tabular format that displays the frequency distributions of two or more categorical variables simultaneously and is used for finding patterns between the variables. A contingency table for two categorical variables is also known as a two-way table.
- **Contingent claim** A security whose value is based on some other underlying security.
- **Contingent claims** Derivatives in which the payoffs occur if a specific event occurs; generally referred to as options.
- **Contingent convertible bonds** Bonds that automatically convert into equity if a specific event or circumstance occurs, such as the issuer's equity capital falling below the minimum requirement set by the regulators. Also called *CoCos*.
- **Continuation pattern** A type of pattern used in technical analysis to predict the resumption of a market trend that was in place prior to the formation of a pattern.
- **Continuous data** Data that can be measured and can take on any numerical value in a specified range of values.
- **Continuous random variable** A random variable for which the range of possible outcomes is the real line (all real numbers between $-\infty$ and $+\infty$) or some subset of the real line.
- **Continuous trading market** A market in which trades can be arranged and executed any time the market is open.
- **Continuously compounded return** The natural logarithm of 1 plus the holding period return, or equivalently, the natural logarithm of the ending price over the beginning price.

Contra account An account that offsets another account.

- **Contract rate** See *mortgage rate*.
- **Contraction** The period of a business cycle after the peak and before the trough; often called a *recession* or, if exceptionally severe, called a *depression*.
- **Contraction risk** The risk that when interest rates decline, the security will have a shorter maturity than was anticipated at the time of purchase because borrowers refinance at the new, lower interest rates.

Contractionary Tending to cause the real economy to contract. **Contractionary fiscal policy** A fiscal policy that has the objec-

tive to make the real economy contract.

Contracts for differences See *non-deliverable forwards*.

Contribution margin The amount available for fixed costs and profit after paying variable costs; revenue minus variable costs.

- **Controlling shareholders** A particular shareholder or block of shareholders holding a percentage of shares that gives them significant voting power.
- **Convenience sampling** A procedure of selecting an element from a population on the basis of whether or not it is accessible to a researcher or how easy it is for a researcher to access the element.
- **Convenience yield** A non-monetary advantage of holding an asset.

Conventional bond See *plain vanilla bond*.

- **Conventional cash flows** A conventional cash flow pattern is one with an initial outflow followed by a series of inflows.
- **Convergence** The tendency for differences in output per capita across countries to diminish over time. In technical analysis, the term describes the case when an indicator moves in the same manner as the security being analyzed.
- **Conversion premium** The difference between the convertible bond's price and its conversion value.
- **Conversion price** For a convertible bond, the price per share at which the bond can be converted into shares.
- **Conversion ratio** For a convertible bond, the number of common shares that each bond can be converted into.
- **Conversion value** For a convertible bond, the current share price multiplied by the conversion ratio.
- **Convertible bond** Bond that gives the bondholder the right to exchange the bond for a specified number of common shares in the issuing company.
- **Convertible preference shares** A type of equity security that entitles shareholders to convert their shares into a specified number of common shares.
- **Convexity adjustment** For a bond, one half of the annual or approximate convexity statistic multiplied by the change in the yield-to-maturity squared.
- **Core inflation** Refers to the inflation rate calculated based on a price index of goods and services except food and energy.
- **Corporate governance** The system of internal controls and procedures by which individual companies are managed.
- **Correlation** A measure of the linear relationship between two random variables.
- **Correlation coefficient** A number between -1 and +1 that measures the consistency or tendency for two investments to act in a similar way. It is used to determine the effect on portfolio risk when two assets are combined.
- **Cost averaging** The periodic investment of a fixed amount of money.
- **Cost of capital** The cost of financing to a company; the rate of return that suppliers of capital require as compensation for their contribution of capital.
- **Cost of carry** See *carry*.
- **Cost of debt** The cost of debt financing to a company, such as when it issues a bond or takes out a bank loan; the rate of return required by a company's bondholders.
- **Cost of equity** The rate of return required by a company's common stockholders.
- **Cost of preferred stock** The cost to a company of issuing preferred stock; the dividend yield that a company must commit to pay preferred stockholders.
- **Cost structure** The mix of a company's variable costs and fixed costs.
- **Counterparty risk** The risk that the other party to a contract will fail to honor the terms of the contract.
- **Coupon rate** The interest rate promised in a contract; this is the rate used to calculate the periodic interest payments.

- **Cournot assumption** Assumption in which each firm determines its profit-maximizing production level assuming that the other firms' output will not change.
- **Covariance** A measure of the co-movement (linear association) between two random variables.
- **Covariance matrix** A matrix or square array whose entries are covariances; also known as a variance–covariance matrix.
- **Covenants** The terms and conditions of lending agreements that the issuer must comply with; they specify the actions that an issuer is obligated to perform (affirmative covenant) or prohibited from performing (negative covenant).
- **Covered bond** Debt obligation secured by a segregated pool of assets called the cover pool. The issuer must maintain the value of the cover pool. In the event of default, bondholders have recourse against both the issuer and the cover pool.
- **Covered bonds** Senior debt obligations issued by a financial institution and backed by a segregated pool of assets. Covered bond investors have recourse to both the underlying assets and the financial institution.
- **Credit analysis** The evaluation of credit risk; the evaluation of the creditworthiness of a borrower or counterparty.
- **Credit default swap (CDS)** A type of credit derivative in which one party, the credit protection buyer who is seeking credit protection against a third party, makes a series of regularly scheduled payments to the other party, the credit protection seller. The seller makes no payments until a credit event occurs.
- **Credit derivatives** A contract in which one party has the right to claim a payment from another party in the event that a specific credit event occurs over the life of the contract.
- **Credit enhancements** Provisions that may be used to reduce the credit risk of a bond issue.
- **Credit-linked coupon bond** Bond for which the coupon changes when the bond's credit rating changes.
- **Credit-linked note (CLN)** Fixed-income security in which the holder of the security has the right to withhold payment of the full amount due at maturity if a credit event occurs.
- **Credit migration risk** The risk that a bond issuer's creditworthiness deteriorates, or migrates lower, leading investors to believe the risk of default is higher. Also called *downgrade risk*.
- **Credit risk** The risk of loss caused by a counterparty's or debtor's failure to make a promised payment. Also called *default risk*.

Credit spread option An option on the yield spread on a bond.

- **Credit tranching** A structure used to redistribute the credit risk associated with the collateral; a set of bond classes created to allow investors a choice in the amount of credit risk that they prefer to bear.
- **Creditworthiness** The perceived ability of the borrower to pay its debt obligations in a timely manner; it represents the ability of a company to withstand adverse impacts on its cash flows.
- **Critical values** Values of the test statistic at which the decision changes from fail to reject the null hypothesis to reject the null hypothesis.
- **Cross-default** Covenant or contract clause that specifies a borrower is considered in default if they default on another debt obligation.
- **Cross-default provisions** Provisions whereby events of default, such as non-payment of interest on one bond, trigger default on all outstanding debt; implies the same default probability for all issues.

- **Cross-price elasticity of demand** The percentage change in quantity demanded for a given percentage change in the price of another good; the responsiveness of the demand for Product A that is associated with the change in price of Product B.
- **Cross-sectional analysis** Analysis that involves comparisons across individuals in a group over a given time period or at a given point in time.
- **Cross-sectional data** A list of the observations of a specific variable from multiple observational units at a given point in time. The observational units can be individuals, groups, companies, trading markets, regions, etc.
- **Crossing networks** Trading systems that match buyers and sellers who are willing to trade at prices obtained from other markets.
- **Crowding out** The thesis that government borrowing may divert private sector investment from taking place.
- **Cryptocurrency** An electronic medium of exchange that lacks physical form.
- **Cryptography** An algorithmic process to encrypt data, making the data unusable if received by unauthorized parties.
- **Cumulative absolute frequency** Cumulates (i.e., adds up) in a frequency distribution the absolute frequencies as one moves from the first bin to the last bin.
- **Cumulative distribution function** A function giving the probability that a random variable is less than or equal to a specified value.
- **Cumulative frequency distribution chart** A chart that plots either the cumulative absolute frequency or the cumulative relative frequency on the *y*-axis against the upper limit of the interval and allows one to see the number or the percentage of the observations that lie below a certain value.
- **Cumulative preference shares** Preference shares for which any dividends that are not paid accrue and must be paid in full before dividends on common shares can be paid.
- **Cumulative relative frequency** A sequence of partial sums of the relative frequencies in a frequency distribution.
- **Cumulative voting** A voting process whereby shareholders can accumulate and vote all their shares for a single candidate in an election, as opposed to having to allocate their voting rights evenly among all candidates.
- **Currencies** Monies issued by national monetary authorities.
- **Currency option bonds** Bonds that give bondholders the right to choose the currency in which they want to receive interest payments and principal repayments.
- **Currency swap** A swap in which each party makes interest payments to the other in different currencies.
- **Current account** A component of the balance of payments account that measures the flow of goods and services.
- **Current assets** Assets that are expected to be consumed or converted into cash in the near future, typically one year or less. *Also called liquid assets*.
- **Current cost** With reference to assets, the amount of cash or cash equivalents that would have to be paid to buy the same or an equivalent asset today; with reference to liabilities, the undiscounted amount of cash or cash equivalents that would be required to settle the obligation today.
- **Current government spending** With respect to government expenditures, spending on goods and services that are provided on a regular, recurring basis including health, education, and defense.

- **Current liabilities** Short-term obligations, such as accounts payable, wages payable, or accrued liabilities, that are expected to be settled in the near future, typically one year or less.
- **Current yield** The sum of the coupon payments received over the year divided by the flat price; also called the *income* or *interest yield* or *running yield*.
- **Curve duration** The sensitivity of the bond price (or the market value of a financial asset or liability) with respect to a benchmark yield curve.
- **Customs union** Extends the free trade area (FTA) by not only allowing free movement of goods and services among members, but also creating a common trade policy against nonmembers.
- **CVaR** Conditional VaR, a tail loss measure. The weighted average of all loss outcomes in the statistical distribution that exceed the VaR loss.
- **Cyclical** A cyclical company is one whose profits are strongly correlated with the strength of the overall economy.
- **Cyclical companies** Companies with sales and profits that regularly expand and contract with the business cycle or state of economy.
- **Daily settlement** See *mark to market* and *marking to market*.
- **Dark pools** Alternative trading systems that do not display the orders that their clients send to them.
- **Data** A collection of numbers, characters, words, and text—as well as images, audio, and video—in a raw or organized format to represent facts or information.
- **Data mining** The practice of determining a model by extensive searching through a dataset for statistically significant patterns. Also called *data snooping*.
- **Data science** An interdisciplinary field that brings computer science, statistics, and other disciplines together to analyze and produce insights from Big Data.
- **Data snooping** The practice of determining a model by extensive searching through a dataset for statistically significant patterns.
- Data table see two-dimensional rectangular array.
- **Day order** An order that is good for the day on which it is submitted. If it has not been filled by the close of business, the order expires unfilled.
- **Days of inventory on hand** An activity ratio equal to the number of days in the period divided by inventory turnover over the period.
- **Dealers** A financial intermediary that acts as a principal in trades.
- **Dealing securities** Securities held by banks or other financial intermediaries for trading purposes.
- **Death cross** See **Bearish crossover**.
- **Debentures** Type of bond that can be secured or unsecured.
- **Debt rating** An independent measure of the quality and safety of a company's debt based upon an analysis of the company's ability to pay the promised cash flows in full and on time. It includes an analysis of any indentures.
- **Debt-rating approach** A method for estimating a company's before-tax cost of debt based on the yield on comparably rated bonds for maturities that closely match that of the company's existing debt.
- **Debt tax shield** The tax benefit from interest paid on debt being tax deductible from income, equal to the marginal tax rate multiplied by the value of the debt.
- **Debt-to-assets ratio** A solvency ratio calculated as total debt divided by total assets.

- **Debt-to-capital ratio** A solvency ratio calculated as total debt divided by total debt plus total shareholders' equity.
- **Debt-to-equity ratio** A solvency ratio calculated as total debt divided by total shareholders' equity.
- **Deciles** Quantiles that divide a distribution into 10 equal parts.
- **Declaration date** The day that the corporation issues a statement declaring a specific dividend.
- **Decreasing returns to scale** When a production process leads to increases in output that are proportionately smaller than the increase in inputs.
- **Deductible temporary differences** Temporary differences that result in a reduction of or deduction from taxable income in a future period when the balance sheet item is recovered or settled.
- **Deep learning** Machine learning using neural networks with many hidden layers.
- **Deep learning nets** Machine learning using neural networks with many hidden layers.
- **Default probability** The probability that a borrower defaults or fails to meet its obligation to make full and timely payments of principal and interest, according to the terms of the debt security. Also called *default risk*.
- **Default risk** The probability that a borrower defaults or fails to meet its obligation to make full and timely payments of principal and interest, according to the terms of the debt security. Also called *default probability*.
- **Default risk premium** An extra return that compensates investors for the possibility that the borrower will fail to make a promised payment at the contracted time and in the contracted amount.
- **Defensive companies** Companies with sales and profits that have little sensitivity to the business cycle or state of the economy.
- **Defensive interval ratio** A liquidity ratio that estimates the number of days that an entity could meet cash needs from liquid assets; calculated as (cash + short-term marketable investments + receivables) divided by daily cash expenditures.
- **Deferred coupon bond** Bond that pays no coupons for its first few years but then pays a higher coupon than it otherwise normally would for the remainder of its life. Also called *split coupon bond*.
- **Deferred income** A liability account for money that has been collected for goods or services that have not yet been delivered; payment received in advance of providing a good or service.
- **Deferred revenue** A liability account for money that has been collected for goods or services that have not yet been delivered; payment received in advance of providing a good or service.
- **Deferred tax assets** A balance sheet asset that arises when an excess amount is paid for income taxes relative to accounting profit. The taxable income is higher than accounting profit and income tax payable exceeds tax expense. The company expects to recover the difference during the course of future operations when tax expense exceeds income tax payable.
- **Deferred tax liabilities** A balance sheet liability that arises when a deficit amount is paid for income taxes relative to accounting profit. The taxable income is less than the accounting profit and income tax payable is less than tax expense. The company expects to eliminate the liability over the course of future operations when income tax payable exceeds tax expense.

- **Defined benefit pension plans** Plans in which the company promises to pay a certain annual amount (defined benefit) to the employee after retirement. The company bears the investment risk of the plan assets.
- **Defined contribution pension plans** Individual accounts to which an employee and typically the employer makes contributions during their working years and expect to draw on the accumulated funds at retirement. The employee bears the investment and inflation risk of the plan assets. **Deflation** Negative inflation.
- **Degree of confidence** The probability that a confidence interval includes the unknown population parameter.
- **Degree of financial leverage** (DFL) The ratio of the percentage change in net income to the percentage change in operating income; the sensitivity of the cash flows available to owners when operating income changes.
- **Degree of operating leverage** (DOL) The ratio of the percentage change in operating income to the percentage change in units sold; the sensitivity of operating income to changes in units sold.
- **Degree of total leverage** The ratio of the percentage change in net income to the percentage change in units sold; the sensitivity of the cash flows to owners to changes in the number of units produced and sold.
- **Degrees of freedom** The number of independent variables used in defining sample statistics, such as variance, and the probability distributions they measure.
- **Delta** The sensitivity of the derivative price to a small change in the value of the underlying asset.
- **Demand curve** Graph of the inverse demand function. A graph showing the demand relation, either the highest quantity willingly purchased at each price or the highest price willingly paid for each quantity.
- **Demand function** A relationship that expresses the quantity demanded of a good or service as a function of own-price and possibly other variables.
- **Demand shock** A typically unexpected disturbance to demand, such as an unexpected interruption in trade or transportation.
- **Dependent** With reference to events, the property that the probability of one event occurring depends on (is related to) the occurrence of another event.
- **Dependent variable** The variable whose variation about its mean is to be explained by the regression; the left-side variable in a regression equation. Also referred to as the *explained variable*.
- **Depository bank** A bank that raises funds from depositors and other investors and lends it to borrowers.
- **Depository institutions** Commercial banks, savings and loan banks, credit unions, and similar institutions that raise funds from depositors and other investors and lend it to borrowers.
- **Depository receipt** A security that trades like an ordinary share on a local exchange and represents an economic interest in a foreign company.
- **Depreciation** The process of systematically allocating the cost of long-lived (tangible) assets to the periods during which the assets are expected to provide economic benefits.
- **Derivative pricing rule** A pricing rule used by crossing networks in which a price is taken (derived) from the price that is current in the asset's primary market.
- **Derivatives** A financial instrument whose value depends on the value of some underlying asset or factor (e.g., a stock price, an interest rate, or exchange rate).

Descriptive statistics Measures that summarize central tendency and spread variation in the data's distribution.

Diffuse prior The assumption of equal prior probabilities.

- **Diffusion index** Reflects the proportion of the index's components that are moving in a pattern consistent with the overall index.
- **Diluted EPS** The EPS that would result if all dilutive securities were converted into common shares.
- **Diluted shares** The number of shares that would be outstanding if all potentially dilutive claims on common shares (e.g., convertible debt, convertible preferred stock, and employee stock options) were exercised.
- **Diminishing balance method** An accelerated depreciation method, i.e., one that allocates a relatively large proportion of the cost of an asset to the early years of the asset's useful life.
- **Diminishing marginal productivity** Describes a state in which each additional unit of input produces less output than previously.
- **Direct format** With reference to the cash flow statement, a format for the presentation of the statement in which cash flow from operating activities is shown as operating cash receipts less operating cash disbursements. Also called *direct method*.
- **Direct investing** Occurs when an investor makes a direct investment in an asset without the use of an intermediary.
- Direct methodSee direct format.Direct taxesTaxes levied directly on income, wealth, and
- corporate profits.
- **Direct write-off method** An approach to recognizing credit losses on customer receivables in which the company waits until such time as a customer has defaulted and only then recognizes the loss.
- **Discount** To reduce the value of a future payment in allowance for how far away it is in time; to calculate the present value of some future amount. Also, the amount by which an instrument is priced below its face (par) value.

Discount margin See *required margin*.

- **Discount rates** In general, the interest rates used to calculate present values. In the money market, however, a discount rate is a specific type of quoted rate.
- **Discounted cash flow models** Valuation models that estimate the intrinsic value of a security as the present value of the future benefits expected to be received from the security.
- **Discouraged worker** A person who has stopped looking for a job or has given up seeking employment.
- **Discrete data** Numerical values that result from a counting process; therefore, practically speaking, the data are limited to a finite number of values.
- **Discrete random variable** A random variable that can take on at most a countable number of possible values.
- **Discriminatory pricing rule** A pricing rule used in continuous markets in which the limit price of the order or quote that first arrived determines the trade price.
- **Diseconomies of scale** Increase in cost per unit resulting from increased production.
- **Dispersion** The variability of a population or sample of observations around the central tendency.

Display size The size of an order displayed to public view.

Disposition effect As a result of loss aversion, an emotional bias whereby investors are reluctant to dispose of losers. This reluctance results in an inefficient and gradual adjustment to deterioration in fundamental value.

- **Distributed ledger** A type of database that may be shared among entities in a network.
- **Distributed ledger technology** Technology based on a distributed ledger.
- **Divergence** In technical analysis, a term that describes the case when an indicator moves differently from the security being analyzed.
- **Diversification ratio** The ratio of the standard deviation of an equally weighted portfolio to the standard deviation of a randomly selected security.
- **Dividend** A distribution paid to shareholders based on the number of shares owned.
- **Dividend discount model** (DDM) A present value model that estimates the intrinsic value of an equity share based on the present value of its expected future dividends.
- **Dividend payout ratio** The ratio of cash dividends paid to earnings for a period.
- **Divisor** A number (denominator) used to determine the value of a price return index. It is initially chosen at the inception of an index and subsequently adjusted by the index provider, as necessary, to avoid changes in the index value that are unrelated to changes in the prices of its constituent securities.
- **Doji** In the Japanese terminology used in candlestick charting, the doji signifies that after a full day of trading, the positive price influence of buyers and the negative price influence of sellers exactly counteracted each other—with opening and closing prices that are virtually equal—which suggests that the market under analysis is in balance.
- **Domestic content provisions** Stipulate that some percentage of the value added or components used in production should be of domestic origin.
- **Double bottom** In technical analysis, a reversal pattern that is formed when the price reaches a low, rebounds, and then declines back to the first low level. A double bottom is used to predict a change from a downtrend to an uptrend.
- **Double coincidence of wants** A prerequisite to barter trades, in particular that both economic agents in the transaction want what the other is selling.
- **Double declining balance depreciation** An accelerated depreciation method that involves depreciating the asset at double the straight-line rate. This rate is multiplied by the book value of the asset at the beginning of the period (a declining balance) to calculate depreciation expense.
- **Double top** In technical analysis, a reversal pattern that is formed when an uptrend reverses twice at roughly the same high price level. A double top is used to predict a change from an uptrend to a downtrend.
- **Down transition probability** The probability that an asset's value moves down in a model of asset price dynamics.
- **Downgrade risk** The risk that a bond issuer's creditworthiness deteriorates, or migrates lower, leading investors to believe the risk of default is higher. Also called *credit migration risk*.
- **Downside risk** Risk of incurring returns below a specified value.
- **Downtrend** A pattern that occurs when the price of an asset moves lower over a period of time.
- **Drag on liquidity** When receipts lag, creating pressure from the decreased available funds.
- **Drawdown** A percentage peak-to-trough reduction in net asset value.
- **Dual-currency bonds** Bonds that make coupon payments in one currency and pay the par value at maturity in another currency.

- **DuPont analysis** An approach to decomposing return on investment, e.g., return on equity, as the product of other financial ratios.
- **Duration** A measure of the approximate sensitivity of a security to a change in interest rates (i.e., a measure of interest rate risk).
- **Duration gap** A bond's Macaulay duration minus the investment horizon.
- **Dutch Book Theorem** A result in probability theory stating that inconsistent probabilities create profit opportunities.

Early repayment option See *prepayment option*.

- **Earnings per share** The amount of income earned during a period per share of common stock.
- **Earnings surprise** The portion of a company's earnings that is unanticipated by investors and, according to the efficient market hypothesis, merits a price adjustment.
- **Economic costs** All the remuneration needed to keep a productive resource in its current employment or to acquire the resource for productive use; the sum of total accounting costs and implicit opportunity costs.
- **Economic indicator** A variable that provides information on the state of the overall economy.
- **Economic loss** The amount by which accounting profit is less than normal profit.
- **Economic profit** Equal to accounting profit less the implicit opportunity costs not included in total accounting costs; the difference between total revenue (TR) and total cost (TC). Also called *abnormal profit* or *supernormal profit*.
- **Economic stabilization** Reduction of the magnitude of economic fluctuations.
- **Economic union** Incorporates all aspects of a common market and in addition requires common economic institutions and coordination of economic policies among members.
- **Economies of scale** Reduction in cost per unit resulting from increased production.
- **Effective annual rate** The amount by which a unit of currency will grow in a year with interest on interest included.
- **Effective convexity** A *curve convexity* statistic that measures the secondary effect of a change in a benchmark yield curve on a bond's price.
- **Effective duration** The sensitivity of a bond's price to a change in a benchmark yield curve.
- **Effective interest rate** The borrowing rate or market rate that a company incurs at the time of issuance of a bond.
- **Efficient market** A market in which asset prices reflect new information quickly and rationally.
- **Elastic** Said of a good or service when the magnitude of elasticity is greater than one.
- **Elasticity** The percentage change in one variable for a percentage change in another variable; a general measure of how sensitive one variable is to a change in the value of another variable.
- **Elasticity of demand** A measure of the sensitivity of quantity demanded to a change in a product's own price: $\% \Delta Q^D / \% \Delta P$.
- **Elasticity of supply** A measure of the sensitivity of quantity supplied to a change in price: $\% \Delta Q^{S} / \% \Delta P$.
- **Electronic communications networks** See *alternative trading systems.*
- **Embedded option** Contingency provisions that provide the issuer or the bondholders the right, but not the obligation, to take action. These options are not part of the security and cannot be traded separately.

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- **Emotional biases** Behavioral biases resulting from reasoning influenced by feelings; emotional biases stem from impulse or intuition.
- **Empirical duration** The use of statistical methods and historical bond prices to estimate the price-yield relationship for a specific bond or portfolio of bonds.
- **Empirical probability** The probability of an event estimated as a relative frequency of occurrence.
- **Employed** The number of people with a job.
- **Endowment bias** An emotional bias in which people value an asset more when they hold rights to it than when they do not.
- **Engagement/active ownership** An ESG investment approach that uses shareholder power to influence corporate behavior through direct corporate engagement (i.e., communicating with senior management and/or boards of companies), filing or co-filing shareholder proposals, and proxy voting that is directed by ESG guidelines.
- **Enterprise risk management** An overall assessment of a company's risk position. A centralized approach to risk management sometimes called firmwide risk management.
- **Enterprise value** A measure of a company's total market value from which the value of cash and short-term investments have been subtracted.
- **Equal weighting** An index weighting method in which an equal weight is assigned to each constituent security at inception.
- **Equipment trust certificates** Bonds secured by specific types of equipment or physical assets.
- **Equity** Assets less liabilities; the residual interest in the assets after subtracting the liabilities.
- **Equity risk premium** The expected return on equities minus the risk-free rate; the premium that investors demand for investing in equities.
- **Equity swap** A swap transaction in which at least one cash flow is tied to the return to an equity portfolio position, often an equity index.
- **Error term** The difference between an observation and its expected value, where the expected value is based on the true underlying population relation between the dependent and independent variables. Also known simply as the *error*.
- **ESG** An acronym that encompasses environmental, social, and governance.
- **ESG integration** An ESG investment approach that focuses on systematic consideration of material ESG factors in asset allocation, security selection, and portfolio construction decisions for the purpose of achieving the product's stated investment objectives. Used interchangeably with **ESG investing**.
- **ESG investing** The consideration of environmental, social, and governance factors in the investment process. Used interchangeably with **ESG integration**.
- **Estimate** The particular value calculated from sample observations using an estimator.
- **Estimated parameters** With reference to a regression analysis, the estimated values of the population intercept and population slope coefficients in a regression.
- **Estimator** An estimation formula; the formula used to compute the sample mean and other sample statistics are examples of estimators.

- **Ethical principles** Beliefs regarding what is good, acceptable, or obligatory behavior and what is bad, unacceptable, or forbidden behavior.
- **Ethics** The study of moral principles or of making good choices. Ethics encompasses a set of moral principles and rules of conduct that provide guidance for our behavior.
- **Eurobonds** Type of bond issued internationally, outside the jurisdiction of the country in whose currency the bond is denominated.
- **European-style** Said of an option contract that can only be exercised on the option's expiration date.
- **Event** Any outcome or specified set of outcomes of a random variable.
- **Ex-dividend date** The first date that a share trades without (i.e., "ex") the dividend.
- **Excess kurtosis** Degree of kurtosis (fatness of tails) relative to the kurtosis of the normal distribution.
- **Exchanges** Places where traders can meet to arrange their trades.
- **Execution instructions** Instructions that indicate how to fill an order.
- **Exercise** The process of using an option to buy or sell the underlying.
- **Exercise price** The fixed price at which an option holder can buy or sell the underlying. Also called *strike price, striking price*, or *strike*.
- **Exercise value** The value obtained if an option is exercised based on current conditions. Also known as *intrinsic value*.
- **Exhaustive** Covering or containing all possible outcomes.
- **Expansion** The period of a business cycle after its lowest point and before its highest point.
- **Expansionary** Tending to cause the real economy to grow.
- **Expansionary fiscal policy** Fiscal policy aimed at achieving real economic growth.
- **Expected inflation** The level of inflation that economic agents expect in the future.
- **Expected loss** Default probability times loss severity given default.
- **Expected return on the portfolio** $(E(R_p))$ The weighted average of the expected returns $(R_I \text{ to } R_n)$ on the component securities using their respective weights $(w_I \text{ to } w_n)$.
- **Expected value** The probability-weighted average of the possible outcomes of a random variable.
- **Expenses** Outflows of economic resources or increases in liabilities that result in decreases in equity (other than decreases because of distributions to owners); reductions in net assets associated with the creation of revenues.
- **Export subsidy** Paid by the government to the firm when it exports a unit of a good that is being subsidized.
- **Exports** Goods and services that an economy sells to other countries.
- **Extension risk** The risk that when interest rates rise, fewer prepayments will occur because homeowners are reluctant to give up the benefits of a contractual interest rate that now looks low. As a result, the security becomes longer in maturity than anticipated at the time of purchase.
- **Externalities** Spillover effects of production and consumption activities onto others who are not directly involved in a particular transaction, activity, or decision.
- **Externality** An effect of a market transaction that is borne by parties other than those who transacted.
- **Extra dividend** A dividend paid by a company that does not pay dividends on a regular schedule, or a dividend that supplements regular cash dividends with an extra payment.

- **Extreme value theory** A branch of statistics that focuses primarily on extreme outcomes.
- **Face value** The amount of cash payable by a company to the bondholders when the bonds mature; the promised payment at maturity separate from any coupon payment.
- **Factoring arrangement** When a company sells its accounts receivable to a lender (known as a factor) who assumes responsibility for the credit granting and collection process.
- **Fair value** The amount at which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's-length transaction; the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants.
- **False discovery approach** An adjustment in the *p*-values for tests performed multiple times.
- **False discovery rate** The rate of Type I errors in testing a null hypothesis multiple times for a given level of significance.
- **Fat-Tailed** Describes a distribution that has fatter tails than a normal distribution (also called leptokurtic).
- **Fed funds rate** The US interbank lending rate on overnight borrowings of reserves.
- **Federal funds rate** The US interbank lending rate on overnight borrowings of reserves.
- **Fiat money** Money that is not convertible into any other commodity.
- **Fiduciary** An entity designated to represent the rights and responsibilities of a beneficiary whose assets they are managing, such as a bond trustee acting on behalf of fixed-income investors.
- **Fiduciary call** A combination of a European call and a risk-free bond that matures on the option expiration day and has a face value equal to the exercise price of the call.
- **FIFO method** The first in, first out, method of accounting for inventory, which matches sales against the costs of items of inventory in the order in which they were placed in inventory.
- **Fill or kill** See *immediate or cancel order*.
- **Finance lease** From the lessee perspective, under US GAAP, a type of lease which is more akin to the purchase of an asset by the lessee. From the lessor perspective, under IFRS, a lease which "transfers substantially all the risks and rewards incidental to ownership of an underlying asset."
- **Financial account** A component of the balance of payments account that records investment flows.
- **Financial distress** Heightened uncertainty regarding a company's ability to meet its various obligations because of diminished earnings power or actual current losses.
- **Financial flexibility** The ability to react and adapt to financial adversity and opportunities.
- **Financial leverage** The extent to which a company can effect, through the use of debt, a proportional change in the return on common equity that is greater than a given proportional change in operating income; also, short for the financial leverage ratio.
- **Financial leverage ratio** A measure of financial leverage calculated as average total assets divided by average total equity.
- **Financial risk** The risk that environmental, social, or governance risk factors will result in significant costs or other losses to a company and its shareholders; the risk arising from a company's obligation to meet required payments under its financing agreements.
- **Financing activities** Activities related to obtaining or repaying capital to be used in the business (e.g., equity and long-term debt).

Fintech Technological innovation in the design and delivery of financial services and products in the financial industry.

Firm commitment offering See *underwritten offering*.

- **First-degree price discrimination** Where a monopolist is able to charge each customer the highest price the customer is willing to pay.
- **First lien debt** Debt secured by a pledge of certain assets that could include buildings, but it may also include property and equipment, licenses, patents, brands, etc.
- **First mortgage debt** Debt secured by a pledge of a specific property.
- **Fiscal multiplier** The ratio of a change in national income to a change in government spending.
- **Fiscal policy** The use of taxes and government spending to affect the level of aggregate expenditures.
- **Fisher effect** The thesis that the real rate of interest in an economy is stable over time so that changes in nominal interest rates are the result of changes in expected inflation.
- **Fixed charge coverage** A solvency ratio measuring the number of times interest and lease payments are covered by operating income, calculated as (EBIT + lease payments) divided by (interest payments + lease payments).
- **Fixed costs** Costs that remain at the same level regardless of a company's level of production and sales.
- **Fixed-for-floating interest rate swap** An interest rate swap in which one party pays a fixed rate and the other pays a floating rate, with both sets of payments in the same currency. Also called *plain vanilla swap* or *vanilla swap*.
- **Fixed-rate perpetual preferred stock** Nonconvertible, noncallable preferred stock that has a fixed dividend rate and no maturity date.
- **Flag** A technical analysis continuation pattern formed by parallel trendlines, typically over a short period.
- **Flat price** The full price of a bond minus the accrued interest; also called the *quoted* or *clean* price.
- **Float-adjusted market-capitalization weighting** An index weighting method in which the weight assigned to each constituent security is determined by adjusting its market capitalization for its market float.
- **Floaters** See *floating-rate notes*.
- **Floating-rate notes** Notes on which interest payments are not fixed but instead vary from period to period depending on the current level of a reference interest rate.
- **Flotation cost** Fees charged to companies by investment bankers and other costs associated with raising new capital.
- **Foreclosure** Allows the lender to take possession of a mortgaged property if the borrower defaults and then sell it to recover funds.
- **Foreign currency reserves** Holding by the central bank of non-domestic currency deposits and non-domestic bonds.
- **Foreign direct investment** Direct investment by a firm in one country (the source country) in productive assets in a foreign country (the host country).
- **Foreign exchange gains (or losses)** Gains (or losses) that occur when the exchange rate changes between the investor's currency and the currency that foreign securities are denominated in.
- **Foreign portfolio investment** Shorter-term investment by individuals, firms, and institutional investors (e.g., pension funds) in foreign financial instruments such as foreign stocks and foreign government bonds.
- **Forward commitments** Class of derivatives that provides the ability to lock in a price to transact in the future at a previously agreed-upon price.

- **Forward contract** An agreement between two parties in which one party, the buyer, agrees to buy from the other party, the seller, an underlying asset at a later date for a price established at the start of the contract.
- **Forward curve** A series of forward rates, each having the same time frame.
- **Forward market** For future delivery, beyond the usual settlement time period in the cash market.
- **Forward price** The fixed price or rate at which the transaction scheduled to occur at the expiration of a forward contract will take place. This price is agreed on at the initiation date of the contract.
- **Forward rate** The interest rate on a bond or money market instrument traded in a forward market. A forward rate can be interpreted as an incremental, or marginal, return for extending the time-to-maturity for an additional time period.
- **Forward rate agreements** A forward contract calling for one party to make a fixed interest payment and the other to make an interest payment at a rate to be determined at the contract expiration.
- **Fractile** A value at or below which a stated fraction of the data lies. Also called quantile.
- **Fractional reserve banking** Banking in which reserves constitute a fraction of deposits.
- **Framing bias** An information-processing bias in which a person answers a question differently based on the way in which it is asked (framed).
- **Free cash flow** The actual cash that would be available to the company's investors after making all investments necessary to maintain the company as an ongoing enterprise (also referred to as free cash flow to the firm); the internally generated funds that can be distributed to the company's investors (e.g., shareholders and bondholders) without impairing the value of the company.
- **Free cash flow hypothesis** The hypothesis that higher debt levels discipline managers by forcing them to make fixed debt service payments and by reducing the company's free cash flow.
- **Free-cash-flow-to-equity models** Valuation models based on discounting expected future free cash flow to equity.
- **Free float** The number of shares that are readily and freely tradable in the secondary market.
- **Free trade** When there are no government restrictions on a country's ability to trade.
- **Free trade areas** One of the most prevalent forms of regional integration, in which all barriers to the flow of goods and services among members have been eliminated.
- **Frequency distribution** A tabular display of data constructed either by counting the observations of a variable by distinct values or groups or by tallying the values of a numerical variable into a set of numerically ordered bins (also called a one-way table).
- **Frequency polygon** A graph of a frequency distribution obtained by drawing straight lines joining successive points representing the class frequencies.
- **Frequency table** A representation of the frequency of occurrence of two discrete variables.
- **Full price** The price of a security with accrued interest; also called the *invoice* or *dirty* price.
- **Fund investing** In fund investing, the investor invests in assets indirectly by contributing capital to a fund as part of a group of investors. Fund investing is available for all major alternative investment types.

- **Fundamental analysis** The examination of publicly available information and the formulation of forecasts to estimate the intrinsic value of assets.
- **Fundamental value** The underlying or true value of an asset based on an analysis of its qualitative and quantitative characteristics. Also called *intrinsic value*.
- **Fundamental weighting** An index weighting method in which the weight assigned to each constituent security is based on its underlying company's size. It attempts to address the disadvantages of market-capitalization weighting by using measures that are independent of the constituent security's price.
- **Funds of hedge funds** Funds that hold a portfolio of hedge funds, more commonly shortened to *funds of funds*.
- **Fungible** Freely exchangeable, interchangeable, or substitutable with other things of the same type. Money and commodities are the most common examples.
- **Future value (FV)** The amount to which a payment or series of payments will grow by a stated future date.
- **Futures contract** A variation of a forward contract that has essentially the same basic definition but with some additional features, such as a clearinghouse guarantee against credit losses, a daily settlement of gains and losses, and an organized electronic or floor trading facility.
- **Futures price** The agreed-upon price of a futures contract.
- **FX swap** The combination of a spot and a forward FX transaction.
- **G-spread** The yield spread in basis points over an actual or interpolated government bond.
- **Gains** Asset inflows not directly related to the ordinary activities of the business.
- **Game theory** The set of tools decision makers use to incorporate responses by rival decision makers into their strategies.
- **Gamma** A numerical measure of how sensitive an option's delta (the sensitivity of the derivative's price) is to a change in the value of the underlying.
- **Gap opening** A gap is an area of a chart where a security's price either rises or falls from the previous day's close with no trading occurring in between. A gap opening is the start of a new trading session with a gap.
- **GDP deflator** A gauge of prices and inflation that measures the aggregate changes in prices across the overall economy.
- **General partner (GP)** The partner that runs the business and theoretically bears unlimited liability for the business's debts and obligations.
- **Geometric mean** A measure of central tendency computed by taking the *n*th root of the product of *n* non-negative values.
- **Giffen goods** Goods that are consumed more as the price of the good rises because it is a very inferior good whose income effect overwhelms its substitution effect when price changes.
- **Gilts** Bonds issued by the UK government.
- **Global depository receipt** A depository receipt that is issued outside of the company's home country and outside of the United States.
- **Global minimum-variance portfolio** The portfolio on the minimum-variance frontier with the smallest variance of return.
- **Global registered share** A common share that is traded on different stock exchanges around the world in different currencies.
- **Gold standard** With respect to a currency, if a currency is on the gold standard a given amount can be converted into a prespecified amount of gold.

- Golden Cross See Bullish crossover.
- **Good-on-close** An execution instruction specifying that an order can only be filled at the close of trading. Also called *market on close*.
- **Good-on-open** An execution instruction specifying that an order can only be filled at the opening of trading.
- **Good-till-cancelled order** An order specifying that it is valid until the entity placing the order has cancelled it (or, commonly, until some specified amount of time such as 60 days has elapsed, whichever comes sooner).
- **Goodwill** An intangible asset that represents the excess of the purchase price of an acquired company over the value of the net assets acquired.
- **Government equivalent yield** A yield that restates a yield-to-maturity based on a 30/360 day count to one based on actual/actual.
- **Green bonds** Bonds used in green finance whereby the proceeds are earmarked toward environmental-related products.
- **Green finance** A type of finance that addresses environmental concerns while achieving economic growth.
- **Green loans** Any loan instruments made available exclusively to finance or re-finance, in whole or in part, new and/or existing eligible green projects. Green loans are commonly aligned in the market with the Green Loan Principles.
- **Greenfield investment** Investing in infrastructure assets *that are to be constructed.*
- **Grey market** The forward market for bonds about to be issued. Also called "when issued" market.
- **Gross domestic product** The market value of all final goods and services produced within the economy during a given period (output definition) or, equivalently, the aggregate income earned by all households, all companies, and the government within the economy during a given period (income definition).
- **Gross margin** Sales minus the cost of sales (i.e., the cost of goods sold for a manufacturing company).
- **Gross profit** Sales minus the cost of sales (i.e., the cost of goods sold for a manufacturing company).
- **Gross profit margin** The ratio of gross profit to revenues.
- **Grouped bar chart** A bar chart for showing joint frequencies for two categorical variables (also known as a **clustered bar chart**).
- **Grouping by function** With reference to the presentation of expenses in an income statement, the grouping together of expenses serving the same function, e.g. all items that are costs of goods sold.
- **Grouping by nature** With reference to the presentation of expenses in an income statement, the grouping together of expenses by similar nature, e.g., all depreciation expenses.
- **Growth cycle** Refers to fluctuations in economic activity around the long-term potential trend growth level, focusing on how much actual economic activity is below or above trend growth in economic activity.
- **Growth cyclical** A term sometimes used to describe companies that are growing rapidly on a long-term basis but that still experience above-average fluctuation in their revenues and profits over the course of a business cycle.
- **Growth investors** With reference to equity investors, investors who seek to invest in high-earnings-growth companies.
- **Growth option** The ability to make additional investments in a project at some future time if the financial results are strong. Also called *expansion option*.

- **Growth rate cycle** Refers to fluctuations in the growth rate of economic activity.
- **Guarantee certificate** A type of structured financial instrument that provides investors with capital protection. It combines a zero-coupon bond and a call option on some underlying asset.
- Haircut See repo margin.
- **Halo effect** An emotional bias that extends a favorable evaluation of some characteristics to other characteristics.
- **Hard-bullet covered bonds** Covered bonds for which a bond default is triggered and bond payments are accelerated in the event of sponsor default if payments do not occur according to the original maturity schedule.
- **Harmonic mean** A type of weighted mean computed as the reciprocal of the arithmetic average of the reciprocals.
- **Head and shoulders pattern** In technical analysis, a reversal pattern that is formed in three parts: a left shoulder, a head, and a right shoulder. A head and shoulders pattern is used to predict a change from an uptrend to a downtrend.
- **Headline inflation** Refers to the inflation rate calculated based on the price index that includes all goods and services in an economy.
- **Heat map** A type of graphic that organizes and summarizes data in a tabular format and represents it using a color spectrum.
- **Hedge funds** Private investment vehicles that typically use leverage, derivatives, and long and short investment strategies.
- **Hedge portfolio** A hypothetical combination of the derivative and its underlying that eliminates risk.
- **Held-to-maturity** Debt (fixed-income) securities that a company intends to hold to maturity; these are presented at their original cost, updated for any amortisation of discounts or premiums.
- **Herding** Clustered trading that may or may not be based on information.
- **Heteroskedasticity** A violation of the simple linear regression assumption of homoskedasticity; with heteroskedasticity, the variability of the residuals is not equal across all observations.
- **Hidden order** An order that is exposed not to the public but only to the brokers or exchanges that receive it.
- **High-frequency trading** A form of algorithmic trading that makes use of vast quantities of data to execute trades on ultra-high-speed networks in fractions of a second.
- **High-water mark** The highest value, net of fees, which a fund has reached in history. It reflects the highest cumulative return used to calculate an incentive fee.
- **Hindsight bias** A bias with selective perception and retention aspects in which people may see past events as having been predictable and reasonable to expect.
- **Histogram** A chart that presents the distribution of numerical data by using the height of a bar or column to represent the absolute frequency of each bin or interval in the distribution.
- **Historical cost** In reference to assets, the amount paid to purchase an asset, including any costs of acquisition and/ or preparation; with reference to liabilities, the amount of proceeds received in exchange in issuing the liability.
- **Historical equity risk premium approach** An estimate of a country's equity risk premium that is based on the historical averages of the risk-free rate and the rate of return on the market portfolio.

- **Holder-of-record date** The date that a shareholder listed on the corporation's books will be deemed to have ownership of the shares for purposes of receiving an upcoming dividend.
- **Holding period return** The return that an investor earns during a specified holding period; a synonym for total return.
- **Home bias** A preference for securities listed on the exchanges of one's home country.
- **Homogeneity of expectations** The assumption that all investors have the same economic expectations and thus have the same expectations of prices, cash flows, and other investment characteristics.
- **Homoskedasticity** An assumption of simple linear regression such that the variability of the residuals is equal across all observations.
- **Horizon yield** The internal rate of return between the total return (the sum of reinvested coupon payments and the sale price or redemption amount) and the purchase price of the bond.
- **Horizontal analysis** Common-size analysis that involves comparing a specific financial statement with that statement in prior or future time periods; also, cross-sectional analysis of one company with another.
- **Horizontal demand schedule** Implies that at a given price, the response in the quantity demanded is infinite.
- **Hostile takeover** An attempt by one entity to acquire a company without the consent of the company's management.
- **Household** A person or a group of people living in the same residence, taken as a basic unit in economic analysis.
- **Human capital** The accumulated knowledge and skill that workers acquire from education, training, or life experience and the corresponding present value of future earnings to be generated by said skilled individual.
- **Hurdle rate** The minimum rate of return on investment that a fund must reach before a GP receives carried interest.
- **Hypothesis** A proposed explanation or theory that can be tested.
- **Hypothesis testing** The process of testing of hypotheses about one or more populations using statistical inference.
- **I-spread** The yield spread of a specific bond over the standard swap rate in that currency of the same tenor.
- **Iceberg order** An order in which the display size is less than the order's full size.
- **If-converted method** A method for accounting for the effect of convertible securities on earnings per share (EPS) that specifies what EPS would have been if the convertible securities had been converted at the beginning of the period, taking account of the effects of conversion on net income and the weighted average number of shares outstanding.
- **Illusion of control bias** A bias in which people tend to believe that they can control or influence outcomes when, in fact, they cannot.
- **Immediate or cancel order** An order that is valid only upon receipt by the broker or exchange. If such an order cannot be filled in part or in whole upon receipt, it cancels immediately. Also called *fill or kill*.
- **Impact investing** Investments made with the intention to generate positive, measurable social and environmental impact alongside a financial return.
- **Impact lag** The lag associated with the result of actions affecting the economy with delay.

- **Implicit price deflator for GDP** A gauge of prices and inflation that measures the aggregate changes in prices across the overall economy.
- **Implicit selection bias** One type of selection bias introduced through the presence of a threshold that filters out some unqualified members.
- **Implied forward rates** Calculated from spot rates, an implied forward rate is a breakeven reinvestment rate that links the return on an investment in a shorter-term zero-coupon bond to the return on an investment in a longer-term zero-coupon bond.
- **Implied volatility** The volatility that option traders use to price an option, implied by the price of the option and a particular option-pricing model.
- **Import license** Specifies the quantity of a good that can be imported into a country.
- **Imports** Goods and services that a domestic economy (i.e., house-holds, firms, and government) purchases from other countries.
- **In the money** Options that, if exercised, would result in the value received being worth more than the payment required to exercise.
- **Income** Increases in economic benefits in the form of inflows or enhancements of assets, or decreases of liabilities that result in an increase in equity (other than increases resulting from contributions by owners).
- **Income elasticity of demand** A measure of the responsiveness of demand to changes in income, defined as the percentage change in quantity demanded divided by the percentage change in income.
- **Income tax paid** The actual amount paid for income taxes in the period; not a provision, but the actual cash outflow.
- **Income tax payable** The income tax owed by the company on the basis of taxable income.
- **Increasing marginal returns** When the marginal product of a resource increases as additional units of that input are employed.
- **Increasing returns to scale** When a production process leads to increases in output that are proportionately larger than the increase in inputs.
- **Incremental cash flow** The cash flow that is realized because of a decision; the changes or increments to cash flows resulting from a decision or action.
- **Indenture** Legal contract that describes the form of a bond, the obligations of the issuer, and the rights of the bondholders. Also called the *trust deed*.
- **Independent** With reference to events, the property that the occurrence of one event does not affect the probability of another event occurring. With reference to two random variables *X* and *Y*, they are independent if and only if P(X,Y) = P(X)P(Y).
- **Independent projects** Independent projects are capital investments whose cash flows are independent of each other.
- **Independent variable** A variable used to explain the dependent variable in a regression; a right-side variable in a regression equation. Also referred to as the *explanatory variable*.
- **Independently and identically distributed** With respect to random variables, the property of random variables that are independent of each other but follow the identical probability distribution.
- **Index-linked bond** Bond for which coupon payments and/ or principal repayment are linked to a specified index.

- **Indexing** An investment strategy in which an investor constructs a portfolio to mirror the performance of a specified index.
- **Indicator variable** A variable that takes on only one of two values, 0 or 1, based on a condition. In simple linear regression, the slope is the difference in the dependent variable for the two conditions. Also referred to as a *dummy variable*.
- **Indifference curve** A curve representing all the combinations of two goods or attributes such that the consumer is entirely indifferent among them.
- **Indirect format** With reference to cash flow statements, a format for the presentation of the statement which, in the operating cash flow section, begins with net income then shows additions and subtractions to arrive at operating cash flow. Also called *indirect method*.
- **Indirect method** See *indirect format*.
- **Indirect taxes** Taxes such as taxes on spending, as opposed to direct taxes.
- **Industry** A group of companies offering similar products and/or services.
- **Industry analysis** The analysis of a specific branch of manufacturing, service, or trade.
- **Inelastic** Said of a good or service when the magnitude of elasticity is less than one. Insensitive to price changes.
- **Inferior goods** A good whose consumption decreases as income increases.
- **Inflation** The percentage increase in the general price level from one period to the next; a sustained rise in the overall level of prices in an economy.
- **Inflation-linked bond** Type of index-linked bond that offers investors protection against inflation by linking the bond's coupon payments and/or the principal repayment to an index of consumer prices. Also called *linkers*.
- **Inflation premium** An extra return that compensates investors for expected inflation.
- **Inflation reports** A type of economic publication put out by many central banks.
- **Inflation uncertainty** The degree to which economic agents view future rates of inflation as difficult to forecast.
- **Information cascade** The transmission of information from those participants who act first and whose decisions influence the decisions of others.
- **Information-motivated traders** Traders that trade to profit from information that they believe allows them to predict future prices.
- **Informationally efficient market** A market in which asset prices reflect new information quickly and rationally.
- **Initial coin offering** An unregulated process whereby companies raise capital by selling crypto tokens to investors in exchange for fiat money or another agreed-upon cryptocurrency.
- **Initial margin** The amount that must be deposited in a clearinghouse account when entering into a futures contract.
- **Initial margin requirement** The margin requirement on the first day of a transaction as well as on any day in which additional margin funds must be deposited.
- **Initial public offering** (IPO) The first issuance of common shares to the public by a formerly private corporation.
- **Input productivity** The amount of output produced by workers in a given period of time—for example, output per hour worked; measures the efficiency of labor.
- **Intangible assets** Assets lacking physical substance, such as patents and trademarks.

- **Interbank market** The market of loans and deposits between banks for maturities ranging from overnight to one year.
- **Intercept** The expected value of the dependent variable when the independent variable in a simple linear regression is equal to zero.
- **Interest** Payment for lending funds.
- **Interest coverage** A solvency ratio calculated as EBIT divided by interest payments.
- **Interest-only mortgage** A loan in which no scheduled principal repayment is specified for a certain number of years.
- **Interest rate** A rate of return that reflects the relationship between differently dated cash flows; a discount rate.
- **Interest rate effect** The effect through which price level changes, through demand for money, impact interest rate, which in turn impacts investment and consumption.
- **Interest rate swap** A swap in which the underlying is an interest rate. Can be viewed as a currency swap in which both currencies are the same and can be created as a combination of currency swaps.
- **Intermarket analysis** A field within technical analysis that combines analysis of the major categories of securities— namely, equities, bonds, currencies, and commodities—to identify market trends and possible inflections in trends.
- **Internal rate of return** The discount rate that makes net present value equal 0; the discount rate that makes the present value of an investment's costs (outflows) equal to the present value of the investment's benefits (inflows).
- **Internet of Things** A network arrangement of structures and devices whereby the objects on the network are able to interact and share information.
- **Interpolated spread** The yield spread of a specific bond over the standard swap rate in that currency of the same tenor.
- **Interquartile range** The difference between the third and first quartiles of a dataset.
- **Interval** With reference to grouped data, a set of values within which an observation falls.
- Intrinsic value See exercise value.
- **Inventory investment** Net change in business inventory.
- **Inventory turnover** An activity ratio calculated as cost of goods sold divided by average inventory.
- **Inverse demand function** A restatement of the demand function in which price is stated as a function of quantity.
- **Inverse floater** A type of leveraged structured financial instrument. The cash flows are adjusted periodically and move in the opposite direction of changes in the reference rate.
- **Inverse transformation method** A method using randomly generated numbers from the continuous uniform distribution to generate random observations from any distribution.
- **Investing activities** Activities associated with the acquisition and disposal of property, plant, and equipment; intangible assets; other long-term assets; and both long-term and short-term investments in the equity and debt (bonds and loans) issued by other companies.
- **Investment banks** Financial intermediaries that provide advice to their mostly corporate clients and help them arrange transactions such as initial and seasoned securities offerings.
- **Investment policy statement** (IPS) A written planning document that describes a client's investment objectives and risk tolerance over a relevant time horizon, along with constraints that apply to the client's portfolio.
- **Investment property** Property used to earn rental income or capital appreciation (or both).

- Jackknife A resampling method that repeatedly draws samples by taking the original observed data sample and leaving out one observation at a time (without replacement) from the set.
- **January effect** Calendar anomaly that stock market returns in January are significantly higher compared to the rest of the months of the year, with most of the abnormal returns reported during the first five trading days in January. Also called *turn-of-the-year effect*.
- Joint frequencies The entry in the cells of the contingency table that represent the joining of one variable from a row and the other variable from a column to count observations.
- **Joint probability** The probability of the joint occurrence of stated events.
- **Joint probability function** A function giving the probability of joint occurrences of values of stated random variables.
- **Judgmental Sampling** A procedure of selectively handpicking elements from the population based on a researcher's knowledge and professional judgment.
- **Key rate duration** A method of measuring the interest rate sensitivities of a fixed-income instrument or portfolio to shifts in key points along the yield curve.
- **Keynesians** Economists who believe that fiscal policy can have powerful effects on aggregate demand, output, and employment when there is substantial spare capacity in an economy.
- **Kurtosis** The statistical measure that indicates the combined weight of the tails of a distribution relative to the rest of the distribution.
- **Labor force** The portion of the working age population (over the age of 16) that is employed or is available for work but not working (unemployed).
- **Labor productivity** The quantity of goods and services (real GDP) that a worker can produce in one hour of work.
- **Lagging economic indicators** Turning points that take place later than those of the overall economy; they are believed to have value in identifying the economy's past condition.
- **Law of demand** The principle that as the price of a good rises, buyers will choose to buy less of it, and as its price falls, they will buy more.
- **Law of diminishing marginal returns** The observation that a variable factor's marginal product must eventually fall as more of it is added to a fixed amount of the other factors.
- **Law of diminishing returns** The smallest output that a firm can produce such that its long run average costs are minimized.
- **Law of one price** The condition in a financial market in which two equivalent financial instruments or combinations of financial instruments can sell for only one price. Equivalent to the principle that no arbitrage opportunities are possible.
- **Lead underwriter** The lead investment bank in a syndicate of investment banks and broker-dealers involved in a securities underwriting.
- **Leading economic indicators** Turning points that usually precede those of the overall economy; they are believed to have value for predicting the economy's future state, usually near-term.
- **Lease** A contract that conveys the right to use an asset for a period of time in exchange for consideration.
- **Legal tender** Something that must be accepted when offered in exchange for goods and services.
- **Lender of last resort** An entity willing to lend money when no other entity is ready to do so.

Leptokurtic Describes a distribution that has fatter tails than a normal distribution (also called fat-tailed).

Lessee The party obtaining the use of an asset through a lease.

- **Lessor** The owner of an asset that grants the right to use the asset to another party.
- **Letter of credit** Form of external credit enhancement whereby a financial institution provides the issuer with a credit line to reimburse any cash flow shortfalls from the assets backing the issue.
- **Level of significance** The probability of a Type I error in testing a hypothesis.
- **Leverage** In the context of corporate finance, leverage refers to the use of fixed costs within a company's cost structure. Fixed costs that are operating costs (such as depreciation or rent) create operating leverage. Fixed costs that are financial costs (such as interest expense) create financial leverage.
- **Leveraged buyout** A transaction whereby the target company's management team converts the target to a privately held company by using heavy borrowing to finance the purchase of the target company's outstanding shares.
- **Liabilities** Present obligations of an enterprise arising from past events, the settlement of which is expected to result in an outflow of resources embodying economic benefits; creditors' claims on the resources of a company.
- **LIFO layer liquidation** With respect to the application of the LIFO inventory method, the liquidation of old, relatively low-priced inventory; happens when the volume of sales rises above the volume of recent purchases so that some sales are made from relatively old, low-priced inventory. Also called *LIFO liquidation*.
- **LIFO method** The last in, first out, method of accounting for inventory, which matches sales against the costs of items of inventory in the reverse order the items were placed in inventory (i.e., inventory produced or acquired last are assumed to be sold first).
- **LIFO reserve** The difference between the reported LIFO inventory carrying amount and the inventory amount that would have been reported if the FIFO method had been used (in other words, the FIFO inventory value less the LIFO inventory value).
- **Likelihood** The probability of an observation, given a particular set of conditions.
- **Limit down** A limit move in the futures market in which the price at which a transaction would be made is at or below the lower limit.
- **Limit order** Instructions to a broker or exchange to obtain the best price immediately available when filling an order, but in no event accept a price higher than a specified (limit) price when buying or accept a price lower than a specified (limit) price when selling.
- **Limit order book** The book or list of limit orders to buy and sell that pertains to a security.
- **Limit up** A limit move in the futures market in which the price at which a transaction would be made is at or above the upper limit.
- **Limitations on liens** Meant to put limits on how much secured debt an issuer can have.
- **Limited partners** Partners with limited liability. Limited partners hedge and private equity funds are typically restricted to investors who are expected to understand and to be able to assume the risks associated with the investments.

- **Limited partnership agreement (LPA)** A legal document that outlines the rules of the partnership and establishes the framework that ultimately guides the fund's operations throughout its life.
- **Lin-log model** A regression model in which the independent variable is in logarithmic form.
- **Line chart** A type of graph used to visualize ordered observations. In technical analysis, a plot of price data, typically closing prices, with a line connecting the points.
- **Linear interpolation** The estimation of an unknown value on the basis of two known values that bracket it, using a straight line between the two known values.
- **Linear regression** Regression that models the straight-line relationship between the dependent and independent variables. Also known as *least squares regression* and *ordinary least squares regression*.
- Linear scale A scale in which equal distances correspond to equal absolute amounts. Also called an *arithmetic scale*.Linker See *inflation-linked bond*.
- **Liquid market** Said of a market in which traders can buy or sell with low total transaction costs when they want to trade.
- **Liquidation** To sell the assets of a company, division, or subsidiary piecemeal, typically because of bankruptcy; the form of bankruptcy that allows for the orderly satisfaction of creditors' claims after which the company ceases to exist.
- **Liquidity** The extent to which a company is able to meet its short-term obligations using cash flows and those assets that can be readily transformed into cash.
- **Liquidity premium** An extra return that compensates investors for the risk of loss relative to an investment's fair value if the investment needs to be converted to cash quickly.
- **Liquidity ratios** Financial ratios measuring the company's ability to meet its short-term obligations to creditors.
- **Liquidity risk** The risk that a financial instrument cannot be purchased or sold without a significant concession in price due to the size of the market.
- **Liquidity trap** A condition in which the demand for money becomes infinitely elastic (horizontal demand curve) so that injections of money into the economy will not lower interest rates or affect real activity.
- **Load fund** A mutual fund in which, in addition to the annual fee, a percentage fee is charged to invest in the fund and/ or for redemptions from the fund.
- **Loan-to-value ratio** The amount of the property's mortgage divided by the purchase price
- **Locked limit** A condition in the futures markets in which a transaction cannot take place because the price would be beyond the limits.
- **Lockup period** The minimum holding period before investors are allowed to make withdrawals or redeem shares from a fund.
- **Log-lin model** A regression model in which the dependent variable is in logarithmic form.
- **Log-log model** A regression model in which both the dependent and independent variables are in logarithmic form. Also known as the *double-log model*.
- **Logarithmic scale** A scale in which equal distances represent equal proportional changes in the underlying quantity.
- **London interbank offered rate (Libor)** Collective name for multiple rates at which a select set of banks believes they could borrow unsecured funds from other banks in the London interbank market for different currencies and different borrowing periods ranging from overnight to one year.

- **Long** The buyer of a derivative contract. Also refers to the position of owning a derivative.
- **Long-lived assets** Assets that are expected to provide economic benefits over a future period of time, typically greater than one year. Also called *long-term assets*.
- **Long position** A position in an asset or contract in which one owns the asset or has an exercisable right under the contract.
- **Long-run average total cost** The curve describing average total cost when no costs are considered fixed.
- **Look-ahead bias** A bias caused by using information that was unavailable on the test date.
- **Loss aversion** The tendency of people to dislike losses more than they like comparable gains.
- **Loss-aversion bias** A bias in which people tend to strongly prefer avoiding losses as opposed to achieving gains.
- **Loss severity** Portion of a bond's value (including unpaid interest) an investor loses in the event of default.
- **Losses** Asset outflows not directly related to the ordinary activities of the business.
- **Lower bound** The lowest possible value of an option.
- M² A measure of what a portfolio would have returned if it had taken on the same total risk as the market index.
- **M² alpha** Difference between the risk-adjusted performance of the portfolio and the performance of the benchmark.
- **Macaulay duration** The approximate amount of time a bond would have to be held for the market discount rate at purchase to be realized if there is a single change in interest rate. It indicates the point in time when the coupon reinvestment and price effects of a change in yield-to-maturity offset each other.
- **Machine learning** Computer based techniques that seek to extract knowledge from large amounts of data by "learning" from known examples and then generating structure or predictions. ML algorithms aim to "find the pattern, apply the pattern."
- **Macroeconomics** The branch of economics that deals with aggregate economic quantities, such as national output and national income.
- **Maintenance covenants** Covenants in bank loan agreements that require the borrower to satisfy certain financial ratio tests while the loan is outstanding.
- **Maintenance margin** The minimum amount that is required by a futures clearinghouse to maintain a margin account and to protect against default. Participants whose margin balances drop below the required maintenance margin must replenish their accounts.
- **Maintenance margin requirement** The margin requirement on any day other than the first day of a transaction.
- Management buy-in Leveraged buyout in which the current management team is being replaced and the acquiring team will be involved in managing the company.
- **Management buyout** A leveraged buyout event in which a group of investors consisting primarily of the company's existing management purchases at least controlling interest in its outstanding shares. At the extreme, they may purchase all shares and take the company private.
- **Management fee** A fee based on assets under management or committed capital, as applicable—also called a *base fee*.
- **MAR ratio** A variation of the Calmar ratio that uses a full investment history and the average drawdown.
- **Margin** The amount of money that a trader deposits in a margin account. The term is derived from the stock market practice in which an investor borrows a portion of the

money required to purchase a certain amount of stock. In futures markets, there is no borrowing so the margin is more of a down payment or performance bond.

- **Margin bond** A cash deposit required by the clearinghouse from the participants to a contract to provide a credit guarantee. Also called a *performance bond*.
- **Margin call** A request for the short to deposit additional funds to bring their balance up to the initial margin.
- **Margin loan** Money borrowed from a broker to purchase securities.
- **Marginal cost** The cost of producing an additional unit of a good.
- **Marginal frequencies** The sums determined by adding joint frequencies across rows or across columns in a contingency table.
- **Marginal product** Measures the productivity of each unit of input and is calculated by taking the difference in total product from adding another unit of input (assuming other resource quantities are held constant).
- **Marginal propensity to consume** The proportion of an additional unit of disposable income that is consumed or spent; the change in consumption for a small change in income.
- **Marginal propensity to save** The proportion of an additional unit of disposable income that is saved (not spent).
- **Marginal revenue** The change in total revenue divided by the change in quantity sold; simply, the additional revenue from selling one more unit.
- **Marginal value curve** A curve describing the highest price consumers are willing to pay for each additional unit of a good.
- **Mark to market** The revaluation of a financial asset or liability to its current market value or fair value.
- **Mark-to-market** Refers to the current expected fair market value for which a given security would likely be available for purchase or sale if traded in current market conditions.
- **Market anomaly** Change in the price or return of a security that cannot directly be linked to current relevant information known in the market or to the release of new information into the market.
- **Market bid–ask spread** The difference between the best bid and the best offer.
- **Market-capitalization weighting** An index weighting method in which the weight assigned to each constituent security is determined by dividing its market capitalization by the total market capitalization (sum of the market capitalization) of all securities in the index. Also called *value weighting*.
- **Market discount rate** The rate of return required by investors given the risk of the investment in a bond; also called the *required yield* or the *required rate of return*.
- **Market float** The number of shares that are available to the investing public.
- **Market liquidity risk** The risk that the price at which investors can actually transact—buying or selling—may differ from the price indicated in the market.
- **Market model** A regression equation that specifies a linear relationship between the return on a security (or portfolio) and the return on a broad market index.
- **Market multiple models** Valuation models based on share price multiples or enterprise value multiples.
- **Market-on-close** An execution instruction specifying that an order can only be filled at the close of trading.
- **Market order** Instructions to a broker or exchange to obtain the best price immediately available when filling an order.

- **Market-oriented investors** With reference to equity investors, investors whose investment disciplines cannot be clearly categorized as value or growth.
- **Market rate of interest** The rate demanded by purchasers of bonds, given the risks associated with future cash payment obligations of the particular bond issue.
- **Market reference rate (MRR)** Collective name for a set of rates covering different currencies for different maturities, ranging from overnight to one year.
- **Market risk** The risk that arises from movements in interest rates, stock prices, exchange rates, and commodity prices.
- **Market value** The price at which an asset or security can currently be bought or sold in an open market.
- **Marketable limit order** A buy limit order in which the limit price is placed above the best offer, or a sell limit order in which the limit price is placed below the best bid. Such orders generally will partially or completely fill right away.
- **Markowitz efficient frontier** The graph of the set of portfolios offering the maximum expected return for their level of risk (standard deviation of return).
- **Matching principle** The accounting principle that expenses should be recognized in the same period in which the associated revenue is recognized.
- **Matrix pricing** Process of estimating the market discount rate and price of a bond based on the quoted or flat prices of more frequently traded comparable bonds.
- **Maturity premium** An extra return that compensates investors for the increased sensitivity of the market value of debt to a change in market interest rates as maturity is extended.
- **Maturity structure** A factor explaining the differences in yields on similar bonds; also called *term structure*.
- **Mean absolute deviation** With reference to a sample, the mean of the absolute values of deviations from the sample mean.
- **Mean square error (MSE)** The sum of squares error divided by the degrees of freedom, n k 1; in a simple linear regression, n k 1 = n 2.
- **Mean square regression (MSR)** The sum of squares regression divided by the number of independent variables k; in a simple linear regression, k = 1.
- **Mean–variance analysis** An approach to portfolio analysis using expected means, variances, and covariances of asset returns.
- **Measure of central tendency** A quantitative measure that specifies where data are centered.
- **Measure of value** A standard for measuring value; a function of money.
- **Measures of location** Quantitative measures that describe the location or distribution of data. They include not only measures of central tendency but also other measures, such as percentiles.
- **Median** The value of the middle item of a set of items that has been sorted into ascending or descending order (i.e., the 50th percentile).
- **Medium of exchange** Any asset that can be used to purchase goods and services or to repay debts; a function of money.
- **Medium-term note** A corporate bond offered continuously to investors by an agent of the issuer, designed to fill the funding gap between commercial paper and long-term bonds.
- **Mental accounting bias** An information-processing bias in which people treat one sum of money differently from another equal-sized sum based on which mental account the money is assigned to.

- **Menu costs** A cost of inflation in which businesses constantly have to incur the costs of changing the advertised prices of their goods and services.
- **Mesokurtic** Describes a distribution with kurtosis equal to that of the normal distribution, namely, kurtosis equal to three.
- **Microeconomics** The branch of economics that deals with markets and decision making of individual economic units, including consumers and businesses.
- **Minimum efficient scale** The smallest output that a firm can produce such that its long-run average total cost is minimized.
- **Minimum-variance portfolio** The portfolio with the minimum variance for each given level of expected return.
- **Minority shareholders** Particular shareholders or a block of shareholders holding a small proportion of a company's outstanding shares, resulting in a limited ability to exercise control in voting activities.
- **Minsky moment** Named for Hyman Minksy. A point in a business cycle when, after individuals become overextended in borrowing to finance speculative investments, people start realizing that something is likely to go wrong and a panic ensues, leading to asset sell-offs.
- **Modal interval** With reference to grouped data, the interval containing the greatest number of observations (i.e., highest frequency).
- **Mode** The most frequently occurring value in a distribution.
- **Modern portfolio theory** (MPT) The analysis of rational portfolio choices based on the efficient use of risk.
- **Modified duration** A measure of the percentage price change of a bond given a change in its yield-to-maturity.
- **Momentum oscillator** A graphical representation of market sentiment that is constructed from price data and calculated so that it oscillates either between a low and a high or around some number.
- **Monetarists** Economists who believe that the rate of growth of the money supply is the primary determinant of the rate of inflation.
- **Monetary policy** Actions taken by a nation's central bank to affect aggregate output and prices through changes in bank reserves, reserve requirements, or its target interest rate.
- **Monetary transmission mechanism** The process whereby a central bank's interest rate gets transmitted through the economy and ultimately affects the rate of increase of prices.
- **Monetary union** An economic union in which the members adopt a common currency.
- **Money** A generally accepted medium of exchange and unit of account.
- **Money convexity** For a bond, the annual or approximate convexity multiplied by the full price.
- **Money creation** The process by which changes in bank reserves translate into changes in the money supply.
- **Money duration** A measure of the price change in units of the currency in which the bond is denominated given a change in its yield-to-maturity.
- **Money market** The market for short-term debt instruments (one-year maturity or less).
- **Money market securities** Fixed-income securities with maturities at issuance of one year or less.
- **Money multiplier** Describes how a change in reserves is expected to affect the money supply; in its simplest form, 1 divided by the reserve requirement.

- **Money neutrality** The thesis that an increase in the money supply leads in the long-run to an increase in the price level, while leaving real variables like output and employment unaffected.
- **Money-weighted return** The internal rate of return on a portfolio, taking account of all cash flows.
- **Moneyness** The relationship between the price of the underlying and an option's exercise price.
- **Monopolistic competition** Highly competitive form of imperfect competition; the competitive characteristic is a notably large number of firms, while the monopoly aspect is the result of product differentiation.
- **Monopoly** In pure monopoly markets, there are no substitutes for the given product or service. There is a single seller, which exercises considerable power over pricing and output decisions.
- **Monte Carlo simulation** A technique involving the use of computer software to represent the operation of a complex financial system. A characteristic feature is the generation of a large number of random samples from a specified probability distribution or distributions to represent the role of risk in the system.
- **Moral principles** Beliefs regarding what is good, acceptable, or obligatory behavior and what is bad, unacceptable, or forbidden behavior.
- **Mortgage-backed securities** Debt obligations that represent claims to the cash flows from pools of mortgage loans, most commonly on residential property.
- **Mortgage loan** A loan secured by the collateral of some specified real estate property that obliges the borrower to make a predetermined series of payments to the lender.
- **Mortgage pass-through security** A security created when one or more holders of mortgages form a pool of mortgages and sell shares or participation certificates in the pool.
- **Mortgage rate** The interest rate on a mortgage loan; also called *contract rate* or *note rate*.
- **Moving average** The average of the closing price of a security over a specified number of periods. With each new period, the average is recalculated.
- **Moving-average convergence/divergence oscillator** A momentum oscillator that is based on the difference between short-term and long-term moving averages of a security's price.
- **Multi-factor model** A model that explains a variable in terms of the values of a set of factors.
- **Multi-market indexes** Comprised of indexes from different countries, designed to represent multiple security markets.
- **Multi-step format** With respect to the format of the income statement, a format that presents a subtotal for gross profit (revenue minus cost of goods sold).

Multilateral trading facilities See alternative trading systems.

Multinational corporation A company operating in more than one country or having subsidiary firms in more than one country.

Multinomial formula (general formula for labeling problems) The number of ways that *n* objects can be labeled with *k* different labels, with n_1 of the first type, n_2 of the second type, and so on, with $n_1 + n_2 + ... + n_k = n$, is given

by
$$\frac{n!}{n_1!n_2!\dots n_k!}$$
.

- **Multiple of invested capital (MOIC)** A simplified calculation that measures the total value of all distributions and residual asset values relative to an initial total investment; also known as a *money multiple*.
- **Multiple testing problem** The risk of getting statistically significant test results when performing a test multiple times.
- **Multiplication rule for counting** If one task can be done in n_1 ways, and a second task, given the first, can be done in n_2 ways, and a third task, given the first two tasks, can be done in n_3 ways, and so on for k tasks, then the number of ways the k tasks can be done is $(n_1)(n_2)(n_3) \dots (n_k)$.
- **Multiplication rule for expected value of the product of uncorrelated random variables** This rule is E(XY) = E(X)E(Y) if X and Y are uncorrelated.
- **Multiplication rule for independent events** The rule that when two events are independent, the joint probability of *A* and *B* equals the product of the individual probabilities of *A* and *B*.
- **Multiplication rule for probability** The rule that the joint probability of events *A* and *B* equals the probability of *A* given *B* times the probability of *B*.
- **Multiplier models** Valuation models based on share price multiples or enterprise value multiples.
- **Multivariate distribution** A probability distribution that specifies the probabilities for a group of related random variables.
- **Multivariate normal distribution** A probability distribution for a group of random variables that is completely defined by the means and variances of the variables plus all the correlations between pairs of the variables.

Muni See *municipal bond*.

- **Municipal bond** A type of non-sovereign bond issued by a state or local government in the United States. It very often (but not always) offers income tax exemptions.
- **Mutual fund** A comingled investment pool in which investors in the fund each have a pro-rata claim on the income and value of the fund.
- **Mutually exclusive** Indicates that only one event can occur at a time.
- **Mutually exclusive projects** Mutually exclusive projects compete directly with each other. For example, if Projects A and B are mutually exclusive, you can choose A or B but you cannot choose both.
- *n* **Factorial** For a positive integer *n*, the product of the first *n* positive integers; 0 factorial equals 1 by definition. *n* factorial is written as *n*!.
- **Narrow money** The notes and coins in circulation in an economy, plus other very highly liquid deposits.
- **Nash equilibrium** When two or more participants in a noncoop-erative game have no incentive to deviate from their respective equilibrium strategies given their opponent's strategies.
- **National income** The income received by all factors of production used in the generation of final output. National income equals gross domestic product (or, in some countries, gross national product) minus the capital consumption allowance and a statistical discrepancy.
- **Natural language processing** Computer programs developed to analyze and interpret human language.
- **Natural rate of unemployment** Effective unemployment rate, below which pressure emerges in labor markets.
- **Negative screening** An ESG investment style that focuses on the exclusion of certain sectors, companies, or practices in a fund or portfolio on the basis of specific ESG criteria.

- **Net book value** The remaining (undepreciated) balance of an asset's purchase cost. For liabilities, the face value of a bond minus any unamortized discount, or plus any unamortized premium.
- **Net exports** The difference between the value of a country's exports and the value of its imports (i.e., value of exports minus imports).
- **Net income** The difference between revenue and expenses; what remains after subtracting all expenses (including depreciation, interest, and taxes) from revenue.
- **Net present value** The present value of an investment's cash inflows (benefits) minus the present value of its cash outflows (costs).
- **Net profit margin** An indicator of profitability, calculated as net income divided by revenue; indicates how much of each dollar of revenues is left after all costs and expenses. Also called *profit margin* or *return on sales*.
- **Net realisable value** Estimated selling price in the ordinary course of business less the estimated costs necessary to make the sale.
- **Net revenue** Revenue after adjustments (e.g., for estimated returns or for amounts unlikely to be collected).
- **Net tax rate** The tax rate net of transfer payments.
- **Neural networks** Computer programs based on how our own brains learn and process information.
- **Neutral rate of interest** The rate of interest that neither spurs on nor slows down the underlying economy.
- **No-load fund** A mutual fund in which there is no fee for investing in the fund or for redeeming fund shares, although there is an annual fee based on a percentage of the fund's net asset value.
- **Node** Each value on a binomial tree from which successive moves or outcomes branch.
- **Nominal data** Categorical values that are not amenable to being organized in a logical order. An example of nominal data is the classification of publicly listed stocks into sectors.
- **Nominal GDP** The value of goods and services measured at current prices.
- **Nominal risk-free interest rate** The sum of the real risk-free interest rate and the inflation premium.
- **Non-accelerating inflation rate of unemployment** Effective unemployment rate below which pressure emerges in labor markets.
- **Non-agency RMBS** In the United States, securities issued by private entities that are not guaranteed by a federal agency or a GSE.
- **Non-Bank lender** Unlike typical banks, which make loans and take deposits, these lenders only make loans. Although they lend money to companies, they usually specialize in issuing mortgages to first-time homebuyers and parties looking to refinance an existing mortgage.
- **Non-cumulative preference shares** Preference shares for which dividends that are not paid in the current or subsequent periods are forfeited permanently (instead of being accrued and paid at a later date).
- **Non-current assets** Assets that are expected to benefit the company over an extended period of time (usually more than one year).
- **Non-current liabilities** Obligations that broadly represent a probable sacrifice of economic benefits in periods generally greater than one year in the future.
- **Non-cyclical** A company whose performance is largely independent of the business cycle. Also known as defensive.

- **Non-deliverable forwards** Cash-settled forward contracts, used predominately with respect to foreign exchange forwards. Also called *contracts for differences*.
- **Non-financial risks** Risks that arise from sources other than changes in the external financial markets, such as changes in accounting rules, legal environment, or tax rates.
- **Non-participating preference shares** Preference shares that do not entitle shareholders to share in the profits of the company. Instead, shareholders are only entitled to receive a fixed dividend payment and the par value of the shares in the event of liquidation.
- **Non-probability sampling** A sampling plan dependent on factors other than probability considerations, such as a sampler's judgment or the convenience to access data.
- **Non-recourse loan** A loan in which the lender does not have a shortfall claim against the borrower, so the lender can look only to the property to recover the outstanding mortgage balance.
- **Non-renewable resources** Finite resources that are depleted once they are consumed, such as oil and coal.
- **Non-sovereign bond** A bond issued by a government below the national level, such as a province, region, state, or city.
- **Nonconventional cash flows** In a nonconventional cash flow pattern, the initial outflow is not followed by inflows only, but the cash flows can flip from positive (inflows) to negative (outflows) again or even change signs several times.
- **Nonparametric test** A test that is not concerned with a parameter or that makes minimal assumptions about the population from which a sample comes.
- **Nonsystematic risk** Unique risk that is local or limited to a particular asset or industry that need not affect assets outside of that asset class.
- **Normal distribution** A continuous, symmetric probability distribution that is completely described by its mean and its variance.
- **Normal goods** Goods that are consumed in greater quantities as income increases.
- **Normal profit** The level of accounting profit needed to just cover the implicit opportunity costs ignored in accounting costs.
- **Notching** Ratings adjustment methodology where specific issues from the same borrower may be assigned different credit ratings.
- **Note rate** See *mortgage rate*.
- **Notice period** The length of time (typically 30 to 90 days) in advance that investors may be required to notify a fund of their intent to redeem some or all of their investment.
- **Notional principal** An imputed principal amount.
- **Null hypothesis** The hypothesis that is tested.
- **Numerical data** Values that represent measured or counted quantities as a number. Also called **quantitative data**.
- **Objective probabilities** Probabilities that generally do not vary from person to person; includes a priori and empirical probabilities.
- **Observation** The value of a specific variable collected at a point in time or over a specified period of time.
- **Odds against** *E* The reciprocal of odds for *E*.
- **Odds for** *E* The probability of *E* divided by 1 minus the probability of *E*.
- **Off-the-run** Seasoned government bonds are off-the-run securities; they are not the most recently issued or the most actively traded.
- **Offer** The price at which a dealer or trader is willing to sell an asset, typically qualified by a maximum quantity (ask size).

- **Official interest rate** An interest rate that a central bank sets and announces publicly; normally the rate at which it is willing to lend money to the commercial banks. Also called *official policy rate* or *policy rate*.
- **Official policy rate** An interest rate that a central bank sets and announces publicly; normally the rate at which it is willing to lend money to the commercial banks.
- **Oligopoly** Market structure with a relatively small number of firms supplying the market.
- **On-the-run** The most recently issued and most actively traded sovereign securities.
- **One-dimensional array** The simplest format for representing a collection of data of the same data type.
- **One-sided hypothesis test** A test in which the null hypothesis is rejected only if the evidence indicates that the population parameter is greater than or less than the hypothesized parameter; occurs when the alternative hypothesis is stated either as greater than or less than the hypothesized population parameter.

Open economy An economy that trades with other countries.

- **Open-end fund** A mutual fund that accepts new investment money and issues additional shares at a value equal to the net asset value of the fund at the time of investment.
- **Open interest** The number of outstanding contracts in a clearinghouse at any given time. The open interest figure changes daily as some parties open up new positions, while other parties offset their old positions.
- **Open market operations** The purchase or sale of bonds by the national central bank to implement monetary policy. The bonds traded are usually sovereign bonds issued by the national government.
- **Operating activities** Activities that are part of the day-to-day business functioning of an entity, such as selling inventory and providing services.
- **Operating breakeven** The number of units produced and sold at which the company's operating profit is zero (revenues = operating costs).
- **Operating cash flow** The net amount of cash provided from operating activities.
- **Operating efficiency ratios** Ratios that measure how efficiently a company performs day-to-day tasks, such as the collection of receivables and management of inventory.
- **Operating lease** A type of lease which is more akin to the rental of the underlying asset.
- **Operating leverage** The use of fixed costs in operations.
- **Operating profit** A company's profits on its usual business activities before deducting taxes. Also called *operating income*.
- **Operating profit margin** A profitability ratio calculated as operating income (i.e., income before interest and taxes) divided by revenue. Also called *operating margin*.
- **Operating risk** The risk attributed to the operating cost structure, in particular the use of fixed costs in operations; the risk arising from the mix of fixed and variable costs; the risk that a company's operations may be severely affected by environmental, social, and governance risk factors.
- **Operational independence** A bank's ability to execute monetary policy and set interest rates in the way it thought would best meet the inflation target.
- **Operational risk** The risk that arises from inadequate or failed people, systems, and internal policies, procedures, and processes, as well as from external events that are beyond the control of the organization but that affect its operations.

- **Operationally efficient** Said of a market, a financial system, or an economy that has relatively low transaction costs.
- **Opportunity cost** The value that investors forgo by choosing a particular course of action; the value of something in its best alternative use.
- **Optimal capital structure** The capital structure at which the value of the company is maximized.
- **Option** A financial instrument that gives one party the right, but not the obligation, to buy or sell an underlying asset from or to another party at a fixed price over a specific period of time. Also referred to as *contingent claim* or *option contract*.
- **Option-adjusted price** The value of the embedded option plus the flat price of the bond.
- **Option-adjusted spread** OAS = Z-spread Option value (in basis points per year).
- **Option-adjusted yield** The required market discount rate whereby the price is adjusted for the value of the embedded option.
- **Option contract** See option.
- **Option premium** The amount of money a buyer pays and seller receives to engage in an option transaction.
- **Order** A specification of what instrument to trade, how much to trade, and whether to buy or sell.
- **Order-driven markets** A market (generally an auction market) that uses rules to arrange trades based on the orders that traders submit; in their pure form, such markets do not make use of dealers.
- **Order precedence hierarchy** With respect to the execution of orders to trade, a set of rules that determines which orders execute before other orders.
- **Ordinal data** Categorical values that can be logically ordered or ranked.
- **Ordinary annuity** An annuity with a first cash flow that is paid one period from the present.
- **Ordinary shares** Equity shares that are subordinate to all other types of equity (e.g., preferred equity). Also called *common stock* or *common shares*.
- **Organized exchange** A securities marketplace where buyers and seller can meet to arrange their trades.
- **Other comprehensive income** Items of comprehensive income that are not reported on the income statement; comprehensive income minus net income.
- **Out-of-sample test** A test of a strategy or model using a sample outside the period on which the strategy or model was developed.
- **Out of the money** Options that, if exercised, would require the payment of more money than the value received and therefore would not be currently exercised.

Outcome A possible value of a random variable.

- **Over-the-counter (OTC) market** A decentralized market where buy and sell orders initiated from various locations are matched through a communications network.
- **Overbought** A market condition in which market sentiment is thought to be unsustainably bullish.
- **Overcollateralization** Form of internal credit enhancement that refers to the process of posting more collateral than needed to obtain or secure financing.
- **Overconfidence bias** A bias in which people demonstrate unwarranted faith in their own intuitive reasoning, judgments, and/or cognitive abilities.
- **Overfitting** An undesirable result from fitting a model so closely to a dataset that it does not perform well on new data.

- **Oversold** A market condition in which market sentiment is thought to be unsustainably bearish.
- **Own price** The price of a good or service itself (as opposed to the price of something else).
- **Own-price elasticity of demand** The percentage change in quantity demanded for a percentage change in good's own price, holding all other things constant.
- **Owners' equity** The excess of assets over liabilities; the residual interest of shareholders in the assets of an entity after deducting the entity's liabilities. Also called *shareholders' equity* or *shareholders' funds*.
- **p-Value** The smallest level of significance at which the null is rejected.

Paired comparisons test See *test of the mean of the differences.*

- **Panel data** A mix of time-series and cross-sectional data that contains observations through time on characteristics of across multiple observational units.
- **Par curve** A sequence of yields-to-maturity such that each bond is priced at par value. The bonds are assumed to have the same currency, credit risk, liquidity, tax status, and annual yields stated for the same periodicity.

Par value The amount of principal on a bond.

- **Parallel shift** A parallel yield curve shift implies that all rates change by the same amount in the same direction.
- **Parameter** A descriptive measure computed from or used to describe a population of data, conventionally represented by Greek letters.
- **Parametric test** Any test (or procedure) concerned with parameters or whose validity depends on assumptions concerning the population generating the sample.
- **Pari passu** Covenant or contract clause that ensures a debt obligation is treated the same as the borrower's other senior debt instruments and is not subordinated to similar obligations.

Partial duration See *key rate duration*.

- **Participating preference shares** Preference shares that entitle shareholders to receive the standard preferred dividend plus the opportunity to receive an additional dividend if the company's profits exceed a pre-specified level.
- **Pass-through rate** The coupon rate of a mortgage pass-through security.
- **Passive investment** A buy and hold approach in which an investor does not make portfolio changes based on short-term expectations of changing market or security performance.
- **Payable date** The day that the company actually mails out (or electronically transfers) a dividend payment.
- **Payment date** The day that the company actually mails out (or electronically transfers) a dividend payment.

Payments system The system for the transfer of money.

- **Pearson correlation** A parametric measure of the relationship between two variables.
- **Pecking order theory** The theory that managers consider how their actions might be interpreted by outsiders and thus order their preferences for various forms of corporate financing. Forms of financing that are least visible to outsiders (e.g., internally generated funds) are most preferable to managers, and those that are most visible (e.g., equity) are least preferable.

Peer company See *comparable company*.

Peer group A group of companies engaged in similar business activities whose economics and valuation are influenced by closely related factors.

- **Pennant** A technical analysis continuation pattern formed by trendlines that converge to form a triangle, typically over a short period.
- **Per capita real GDP** Real GDP divided by the size of the population, often used as a measure of a country's average standard of living.
- **Per unit contribution margin** The amount that each unit sold contributes to covering fixed costs—that is, the difference between the price per unit and the variable cost per unit.
- **Percentiles** Quantiles that divide a distribution into 100 equal parts that sum to 100.
- **Perfect capital markets** Markets in which, by assumption, there are no taxes, transaction costs, or bankruptcy costs and in which all investors have equal ("symmetric") information.
- **Perfect competition** A market structure in which the individual firm has virtually no impact on market price, because it is assumed to be a very small seller among a very large number of firms selling essentially identical products.
- **Perfectly elastic** When the quantity demanded or supplied of a given good is infinitely sensitive to a change in the value of a specified variable (e.g., price).
- **Perfectly inelastic** When the quantity demanded or supplied of a given good is completely insensitive to a change in the value of a specified variable (e.g., price).

Performance bond See *margin bond*.

- **Performance evaluation** The measurement and assessment of the outcomes of investment management decisions.
- **Performance fee** Fees paid to the general partner from the limited partner(s) based on realized net profits.
- **Period costs** Costs (e.g., executives' salaries) that cannot be directly matched with the timing of revenues and which are thus expensed immediately.
- **Periodicity** The assumed number of periods in the year; typically matches the frequency of coupon payments.
- **Permanent differences** Differences between tax and financial reporting of revenue (expenses) that will not be reversed at some future date. These result in a difference between the company's effective tax rate and statutory tax rate and do not result in a deferred tax item.
- **Permissioned networks** Networks that are fully open only to select participants on a DLT network.
- **Permissionless networks** Networks that are fully open to any user on a DLT network.
- **Permutation** An ordered listing.
- **Permutation formula** The number of ways that we can choose r objects from a total of n objects, when the order in which

the *r* objects are listed does matter, is
$$_{n}P_{r} = \frac{n!}{(n-r)!}$$

- **Perpetual bonds** Bonds with no stated maturity date.
- **Perpetuity** A perpetual annuity, or a set of never-ending level sequential cash flows, with the first cash flow occurring one period from now. A bond that does not mature.
- **Personal income** A broad measure of household income that includes all income received by households, whether earned or unearned; measures the ability of consumers to make purchases.
- **Pet projects** Investments in which influential managers want the corporation to invest. Often, unfortunately, pet projects are selected without undergoing normal capital allocation analysis.

- **Plain vanilla bond** Bond that makes periodic, fixed coupon payments during the bond's life and a lump-sum payment of principal at maturity. Also called *conventional bond*.
- **Platykurtic** Describes a distribution that has relatively less weight in the tails than the normal distribution (also called thin-tailed).
- **Point estimate** A single numerical estimate of an unknown quantity, such as a population parameter.
- **Policy rate** An interest rate that a central bank sets and announces publicly; normally the rate at which it is willing to lend money to the commercial banks.
- **Population** All members of a specified group.
- **Portfolio company** In private equity, the company in which the private equity fund is investing.
- **Portfolio demand for money** The demand to hold speculative money balances based on the potential opportunities or risks that are inherent in other financial instruments.
- **Portfolio planning** The process of creating a plan for building a portfolio that is expected to satisfy a client's investment objectives.

Position The quantity of an asset that an entity owns or owes.

- **Positive screening** The process of including sectors or companies based on specific ESG criteria, typically ESG performance relative to industry peers
- **Posterior probability** An updated probability that reflects or comes after new information.
- **Potential GDP** The level of real GDP that can be produced at full employment; measures the productive capacity of the economy.
- **Power of a test** The probability of correctly rejecting the null—that is, rejecting the null hypothesis when it is false.
- **Precautionary money balances** Money held to provide a buffer against unforeseen events that might require money.
- **Preference shares** A type of equity interest which ranks above common shares with respect to the payment of dividends and the distribution of the company's net assets upon liquidation. They have characteristics of both debt and equity securities. Also called *preferred stock*.
- **Preferred stock** See *preference shares*.
- **Premium** In the case of bonds, premium refers to the amount by which a bond is priced above its face (par) value. In the case of an option, the amount paid for the option contract.
- **Prepaid expense** A normal operating expense that has been paid in advance of when it is due.
- **Prepayment option** Contractual provision that entitles the borrower to prepay all or part of the outstanding mortgage principal prior to the scheduled due date when the principal must be repaid. Also called *early repayment option*.
- **Prepayment penalty mortgages** Mortgages that stipulate a monetary penalty if a borrower prepays within a certain time period after the mortgage is originated.
- **Prepayment risk** The uncertainty that the timing of the actual cash flows will be different from the scheduled cash flows as set forth in the loan agreement due to the borrowers' ability to alter payments, usually to take advantage of interest rate movements.
- **Present value (PV)** The present discounted value of future cash flows: For assets, the present discounted value of the future net cash inflows that the asset is expected to generate; for liabilities, the present discounted value of the future net cash outflows that are expected to be required to settle the liabilities.

- **Present value models** Valuation models that estimate the intrinsic value of a security as the present value of the future benefits expected to be received from the security. Also called *discounted cash flow models*.
- **Pretax margin** A profitability ratio calculated as earnings before taxes divided by revenue.
- **Price elasticity of demand** Measures the percentage change in the quantity demanded, given a percentage change in the price of a given product.
- **Price index** Represents the average prices of a basket of goods and services.
- **Price limits** Limits imposed by a futures exchange on the price change that can occur from one day to the next.
- **Price multiple** A ratio that compares the share price with some sort of monetary flow or value to allow evaluation of the relative worth of a company's stock.
- **Price priority** The principle that the highest priced buy orders and the lowest priced sell orders execute first.
- **Price relative** A ratio of an ending price over a beginning price; it is equal to 1 plus the holding period return on the asset.
- **Price return** Measures *only* the price appreciation or percentage change in price of the securities in an index or portfolio.
- **Price return index** An index that reflects *only* the price appreciation or percentage change in price of the constituent securities. Also called *price index*.
- **Price-setting option** The option to adjust prices when demand varies from what is forecast.
- **Price stability** In economics, refers to an inflation rate that is low on average and not subject to wide fluctuation.
- **Price takers** Producers that must accept whatever price the market dictates.
- **Price to book value** A valuation ratio calculated as price per share divided by book value per share.
- **Price to cash flow** A valuation ratio calculated as price per share divided by cash flow per share.
- **Price to earnings ratio** (P/E ratio or P/E) The ratio of share price to earnings per share.
- **Price to sales** A valuation ratio calculated as price per share divided by sales per share.
- **Price value of a basis point** A version of money duration, it is an estimate of the change in the full price of a bond given a 1 basis point change in the yield-to-maturity.
- **Price weighting** An index weighting method in which the weight assigned to each constituent security is determined by dividing its price by the sum of all the prices of the constituent securities.
- **Priced risk** Risk for which investors demand compensation for bearing (e.g., equity risk, company-specific factors, macroeconomic factors).
- **Primary bond market** A market in which issuers first sell bonds to investors to raise capital.
- **Primary capital markets (primary markets)** The market where securities are first sold and the issuers receive the proceeds.
- **Primary dealer** Financial institution that is authorized to deal in new issues of sovereign bonds and that serves primarily as a trading counterparty of the office responsible for issuing sovereign bonds.
- **Primary market** The market where securities are first sold and the issuers receive the proceeds.
- **Prime brokers** Brokers that provide services that commonly include custody, administration, lending, short borrowing, and trading.

- **Principal** The amount of funds originally invested in a project or instrument; the face value to be paid at maturity.
- **Principal-agent relationship** A relationship in which a principal hires an agent to perform a particular task or service; also known as an *agency relationship*.
- **Principal amount** Amount that an issuer agrees to repay the debtholders on the maturity date.
- **Principal business activity** The business activity from which a company derives a majority of its revenues and/or earnings.
- **Principal value** Amount that an issuer agrees to repay the debtholders on the maturity date.

Principle of no arbitrage See *arbitrage-free pricing*.

- **Prior probabilities** Probabilities reflecting beliefs prior to the arrival of new information.
- **Priority of claims** Priority of payment, with the most senior or highest ranking debt having the first claim on the cash flows and assets of the issuer.
- **Private equity fund** A hedge fund that seeks to buy, optimize, and ultimately sell portfolio companies to generate profits. See *venture capital fund*.
- **Private equity funds** Funds that seek to invest in, optimize, and eventually exit portfolio companies to generate profits. See *venture capital funds*.
- **Private equity securities** Securities that are not listed on public exchanges and have no active secondary market. They are issued primarily to institutional investors via non-public offerings, such as private placements.
- **Private investment in public equity** (PIPE) An investment in the equity of a publicly traded firm that is made at a discount to the market value of the firm's shares.
- **Private placement** Typically, a non-underwritten, unregistered offering of securities that are sold only to an investor or a small group of investors. It can be accomplished directly between the issuer and the investor(s) or through an investment bank.
- **Probability** A number between 0 and 1 describing the chance that a stated event will occur.
- **Probability density function** A function with non-negative values such that probability can be described by areas under the curve graphing the function.
- **Probability distribution** A distribution that specifies the probabilities of a random variable's possible outcomes.
- **Probability function** A function that specifies the probability that the random variable takes on a specific value.
- **Probability sampling** A sampling plan that allows every member of the population to have an equal chance of being selected.
- **Probability tree diagram** A diagram with branches emanating from nodes representing either mutually exclusive chance events or mutually exclusive decisions.
- **Production-flexibility options** The options to alter production when demand varies from what is forecast.
- **Production function** Provides the quantitative link between the levels of output that the economy can produce and the inputs used in the production process.
- **Productivity** The amount of output produced by workers during a given period—for example, output per hour worked measures the efficiency of labor.
- **Profession** An occupational group that has specific education, expert knowledge, and a framework of practice and behavior that underpins community trust, respect, and recognition.

- **Profit** The return that owners of a company receive for the use of their capital and the assumption of financial risk when making their investments.
- **Profit and loss (P&L) statement** A financial statement that provides information about a company's profitability over a stated period of time. Also called the *income statement*.
- **Profit margin** An indicator of profitability, calculated as net income divided by revenue; indicates how much of each dollar of revenues is left after all costs and expenses.
- **Profitability ratios** Ratios that measure a company's ability to generate profitable sales from its resources (assets).
- **Project sequencing** To defer the decision to invest in a future project until the outcome of some or all of a current investment is known. Investments are sequenced over time, so that making an investment creates the option to invest in future projects.
- **Promissory note** A written promise to pay a certain amount of money on demand.
- **Property, plant, and equipment** Tangible assets that are expected to be used for more than one period in either the production or supply of goods or services, or for administrative purposes.
- **Prospectus** The document that describes the terms of a new bond issue and helps investors perform their analysis on the issue.
- **Protective put** An option strategy in which a long position in an asset is combined with a long position in a put.
- **Proxy contest** Corporate takeover mechanism in which shareholders are persuaded to vote for a group seeking a controlling position on a company's board of directors.
- **Proxy voting** A process that enables shareholders who are unable to attend a meeting to authorize another individual to vote on their behalf.
- **Public offer** See *public offering*.
- **Public offering** An offering of securities in which any member of the public may buy the securities. Also called *public offer*.
- **Public-private partnership (PPP)** An agreement between the public sector and the private sector to finance, build, and operate public infrastructure, such as hospitals and toll roads.
- **Pull on liquidity** When disbursements are paid too quickly or trade credit availability is limited, requiring companies to expend funds before they receive funds from sales that could cover the liability.
- **Pure discount bonds** See zero-coupon bond.
- **Put** An option that gives the holder the right to sell an underlying asset to another party at a fixed price over a specific period of time.
- **Put-call-forward parity** The relationship among puts, calls, and forward contracts.
- **Put-call parity** An equation expressing the equivalence (parity) of a portfolio of a call and a bond with a portfolio of a put and the underlying, which leads to the relationship between put and call prices.
- **Put/call ratio** A technical analysis indicator that evaluates market sentiment based on the volume of put options traded divided by the volume of call options traded for a particular financial instrument.
- **Put option** An option that gives the holder the right to sell an underlying asset to another party at a fixed price over a specific period of time.
- **Putable bonds** Bonds that give the bondholder the right to sell the bond back to the issuer at a predetermined price on specified dates.

- Qualitative data see categorical data.
- **Quantile** A value at or below which a stated fraction of the data lies. Also referred to as a fractile.
- Quantitative data see numerical data.
- **Quantitative easing** An expansionary monetary policy based on aggressive open market purchase operations.
- **Quantity equation of exchange** An expression that over a given period, the amount of money used to purchase all goods and services in an economy, $M \times V$, is equal to monetary value of this output, $P \times Y$.
- **Quantity theory of money** Asserts that total spending (in money terms) is proportional to the quantity of money.
- **Quartiles** Quantiles that divide a distribution into four equal parts.
- **Quasi-fixed cost** A cost that stays the same over a range of production but can change to another constant level when production moves outside of that range.
- **Quasi-government bond** A bond issued by an entity that is either owned or sponsored by a national government. Also called *agency bond*.
- **Quintiles** Quantiles that divide a distribution into five equal parts.
- **Quota rents** Profits that foreign producers can earn by raising the price of their goods higher than they would without a quota.
- **Quotas** Government policies that restrict the quantity of a good that can be imported into a country, generally for a specified period of time.
- **Quote-driven market** A market in which dealers acting as principals facilitate trading.
- **Quoted interest rate** A quoted interest rate that does not account for compounding within the year. Also called *stated annual interest rate.*
- **Quoted margin** The specified yield spread over the reference rate, used to compensate an investor for the difference in the credit risk of the issuer and that implied by the reference rate.
- **Random number** An observation drawn from a uniform distribution.
- **Random number generator** An algorithm that produces uniformly distributed random numbers between 0 and 1.
- **Random variable** A quantity whose future outcomes are uncertain.
- **Range** The difference between the maximum and minimum values in a dataset.
- **Raw data** Data available in their original form as collected.
- **Real exchange rate effect** The effect through which changing price level impacts real exchange rate which in turn impacts net exports and aggregate demand.
- **Real GDP** The value of goods and services produced, measured at base year prices.
- **Real income** Income adjusted for the effect of inflation on the purchasing power of money. Also known as the *purchasing power of income*. If income remains constant and a good's price falls, real income is said to rise, even though the number of monetary units (e.g., dollars) remains unchanged.
- **Real interest rate** Nominal interest rate minus the expected rate of inflation.
- **Real risk-free interest rate** The single-period interest rate for a completely risk-free security if no inflation were expected.
- **Realizable (settlement) value** With reference to assets, the amount of cash or cash equivalents that could currently be obtained by selling the asset in an orderly disposal;

with reference to liabilities, the undiscounted amount of cash or cash equivalents expected to be paid to satisfy the liabilities in the normal course of business.

- **Rebalancing** Adjusting the weights of the constituent securities in an index.
- **Rebalancing policy** The set of rules that guide the process of restoring a portfolio's asset class weights to those specified in the strategic asset allocation.
- **Recession** A period during which real GDP decreases (i.e., negative growth) for at least two successive quarters, or a period of significant decline in total output, income, employment, and sales usually lasting from six months to a year.
- **Recognition lag** The lag in government response to an economic problem resulting from the delay in confirming a change in the state of the economy.
- **Recourse loan** A loan in which the lender has a claim against the borrower for any shortfall between the outstanding mortgage balance and the proceeds received from the sale of the property.

Redemption yield See *yield-to-maturity*.

- **Redemptions** Withdrawals of funds by investors, as allowed by the notice period and other terms in the partnership agreement.
- **Refinancing rate** A type of central bank policy rate.
- **Registered bonds** Bonds for which ownership is recorded by either name or serial number.
- **Regression analysis** A tool for examining whether a variable is useful for explaining another variable.
- **Regression coefficients** The intercept and slope coefficient of a regression.
- **Regret** The feeling that an opportunity has been missed; typically, an expression of *hindsight bias*.
- **Regret-aversion bias** An emotional bias in which people tend to avoid making decisions that will result in action out of fear that the decision will turn out poorly.
- **Relative dispersion** The amount of dispersion relative to a reference value or benchmark.
- **Relative frequency** The absolute frequency of each unique value of the variable divided by the total number of observations of the variable.
- **Relative price** The price of a specific good or service in comparison with those of other goods and services.
- **Relative strength analysis** A comparison of the performance of one asset with the performance of another asset or a benchmark, based on changes in the ratio of the two assets' prices over time.
- **Relative strength index (RSI)** A technical analysis momentum oscillator that compares a security's gains with its losses over a set period.
- **Renewable resources** Resources that can be replenished, such as a forest.

Rent Payment for the use of property.

- **Reorganization** Agreements made by a company in bankruptcy under which a company's capital structure is altered and/or alternative arrangements are made for debt repayment; US Chapter 11 bankruptcy. The company emerges from bankruptcy as a going concern.
- **Replication** The creation of an asset or portfolio from another asset, portfolio, and/or derivative.
- **Repo** A form of collateralized loan involving the sale of a security with a simultaneous agreement by the seller to buy back the same security from the purchaser at an agreed-on price and future date. The party who sells the

security at the inception of the repurchase agreement and buys it back at maturity is borrowing money from the other party, and the security sold and subsequently repurchased represents the collateral.

Repo margin The difference between the market value of the security used as collateral and the value of the loan. Also called *haircut*.

Repo rate The interest rate on a repurchase agreement.

- **Representativeness bias** A belief perseverance bias in which people tend to classify new information based on past experiences and classifications.
- **Repurchase agreement** A form of collateralized loan involving the sale of a security with a simultaneous agreement by the seller to buy the same security back from the purchaser at an agreed-on price and future date. The party who sells the security at the inception of the repurchase agreement and buys it back at maturity is borrowing money from the other party, and the security sold and subsequently repurchased represents the collateral.
- **Repurchase date** The date when the party who sold the security at the inception of a repurchase agreement buys back the security from the cash lending counterparty.
- **Repurchase price** The price at which the party who sold the security at the inception of the repurchase agreement buys back the security from the cash lending counterparty.
- **Required margin** The yield spread over or under the reference rate such that an FRN is priced at par value on a rate reset date.
- **Required rate of return** See *market discount rate*.

Required yield See *market discount rate*.

- **Required yield spread** The difference between the yield-tomaturity on a new bond and the benchmark rate; additional compensation required by investors for the difference in risk and tax status of a bond relative to a government bond. Sometimes called the *spread over the benchmark*.
- **Resampling** A statistical method that repeatedly draws samples from the original observed data sample for the statistical inference of population parameters.
- **Reserve accounts** Form of internal credit enhancement that relies on creating accounts and depositing in these accounts cash that can be used to absorb losses. Also called *reserve funds*.

Reserve funds See reserve accounts.

- **Reserve requirement** The requirement for banks to hold reserves in proportion to the size of deposits.
- **Residual** The difference between an observation and its predicted value, where the predicted value is based on the estimated linear relation between the dependent and independent variables using sample data.
- **Resistance** In technical analysis, a price range in which selling activity is sufficient to stop the rise in the price of a security.
- **Responsible investing** An overall (umbrella) term for several investment strategies—ESG investing, SRI investing, thematic investing, and impact investing—that incorporate ESG analysis in their investment processes.
- **Restricted payments** A bond covenant meant to protect creditors by limiting how much cash can be paid out to shareholders over time.
- **Retracement** In technical analysis, a reversal in the movement of a security's price such that it is counter to the prevailing longer-term price trend.

- **Return-generating model** A model that can provide an estimate of the expected return of a security given certain parameters and estimates of the values of the independent variables in the model.
- **Return on assets (ROA)** A profitability ratio calculated as net income divided by average total assets; indicates a company's net profit generated per dollar invested in total assets.
- **Return on equity (ROE)** A profitability ratio calculated as net income divided by average shareholders' equity.
- **Return on invested capital** A measure of the profitability of a company relative to the amount of capital invested by the equity- and debtholders.
- **Return on sales** An indicator of profitability, calculated as net income divided by revenue; indicates how much of each dollar of revenues is left after all costs and expenses. Also referred to as *net profit margin*.
- **Return on total capital** A profitability ratio calculated as EBIT divided by the sum of short- and long-term debt and equity.
- **Revaluation model** Under IFRS, the process of valuing longlived assets at fair value, rather than at cost less accumulated depreciation. Any resulting profit or loss is either reported on the income statement and/or through equity under revaluation surplus.
- **Revenue** The amount charged for the delivery of goods or services in the ordinary activities of a business over a stated period; the inflows of economic resources to a company over a stated period.
- **Reversal pattern** A type of pattern used in technical analysis to predict the end of a trend and a change in the direction of a security's price.
- **Reverse repo** A repurchase agreement viewed from the perspective of the cash lending counterparty.
- **Reverse repurchase agreement** A repurchase agreement viewed from the perspective of the cash lending counterparty.
- **Reverse stock split** A reduction in the number of shares outstanding with a corresponding increase in share price, but no change to the company's underlying fundamentals.
- **Revolving credit agreements** (also known as revolvers) The most reliable form of short-term bank borrowing facilities; they are in effect for multiple years (e.g., three to five years) and can have optional medium-term loan features.
- **Rho** The sensitivity of the option price to the risk-free rate.
- **Ricardian equivalence** An economic theory that implies that it makes no difference whether a government finances a deficit by increasing taxes or issuing debt.
- **Risk** Exposure to uncertainty. The chance of a loss or adverse outcome as a result of an action, inaction, or external event.
- **Risk averse** The assumption that an investor will choose the least risky alternative.
- **Risk aversion** The degree of an investor's inability and unwillingness to take risk.
- **Risk budgeting** The establishment of objectives for individuals, groups, or divisions of an organization that takes into account the allocation of an acceptable level of risk.
- **Risk exposure** The state of being exposed or vulnerable to a risk. The extent to which an organization is sensitive to underlying risks.
- **Risk governance** The top-down process and guidance that directs risk management activities to align with and support the overall enterprise.
- **Risk management** The process of identifying the level of risk an organization wants, measuring the level of risk the organization currently has, taking actions that bring the actual

level of risk to the desired level of risk, and monitoring the new actual level of risk so that it continues to be aligned with the desired level of risk.

- **Risk management framework** The infrastructure, process, and analytics needed to support effective risk management in an organization.
- **Risk-neutral pricing** Sometimes said of derivatives pricing, uses the fact that arbitrage opportunities guarantee that a risk-free portfolio consisting of the underlying and the derivative must earn the risk-free rate.
- **Risk-neutral probabilities** Weights that are used to compute a binomial option price. They are the probabilities that would apply if a risk-neutral investor valued an option.
- **Risk premium** An extra return expected by investors for bearing some specified risk.
- **Risk shifting** Actions to change the distribution of risk outcomes.
- **Risk tolerance** The amount of risk an investor is willing and able to bear to achieve an investment goal.
- **Risk transfer** Actions to pass on a risk to another party, often, but not always, in the form of an insurance policy.
- **Robo-adviser** A machine-based analytical tool or service that provides technology-driven investment solutions through online platforms.
- **Rule of 72** The principle that the approximate number of years necessary for an investment to double is 72 divided by the stated interest rate.
- **Running yield** See *current yield*.
- **Safety-first rules** Rules for portfolio selection that focus on the risk that portfolio value or portfolio return will fall below some minimum acceptable level over some time horizon.
- **Sales** Generally, a synonym for revenue; "sales" is generally understood to refer to the sale of goods, whereas "revenue" is understood to include the sale of goods or services.
- **Sales risk** Uncertainty with respect to the quantity of goods and services that a company is able to sell and the price it is able to achieve; the risk related to the uncertainty of revenues.
- **Sample** A subset of a population.
- **Sample correlation coefficient** A standardized measure of how two variables in a sample move together. It is the ratio of the sample covariance to the product of the two variables' standard deviations.
- **Sample covariance** A measure of how two variables in a sample move together.
- **Sample excess kurtosis** A sample measure of the degree of a distribution's kurtosis in excess of the normal distribution's kurtosis.
- **Sample mean** The sum of the sample observations divided by the sample size.
- **Sample selection bias** Bias introduced by systematically excluding some members of the population according to a particular attribute—for example, the bias introduced when data availability leads to certain observations being excluded from the analysis.
- **Sample-size neglect** A type of representativeness bias in which financial market participants incorrectly assume that small sample sizes are representative of populations (or "real" data).
- **Sample skewness** A sample measure of the degree of asymmetry of a distribution.
- **Sample standard deviation** The positive square root of the sample variance.

- **Sample statistic** A quantity computed from or used to describe a sample.
- **Sample variance** The sum of squared deviations around the mean divided by the degrees of freedom.
- **Sampling** The process of obtaining a sample.
- **Sampling distribution** The distribution of all distinct possible values that a statistic can assume when computed from samples of the same size randomly drawn from the same population.
- **Sampling error** The difference between the observed value of a statistic and the estimate resulting from using subsets of the population.
- **Sampling plan** The set of rules used to select a sample.
- **Say on pay** A process whereby shareholders may vote on executive remuneration (compensation) matters.
- **Scatter plot** A chart in which two variables are plotted along the axis and points on the chart represent pairs of the two variables. In regression, the dependent variable is plotted on the vertical axis and the independent variable is plotted along the horizontal axis. Also known as a scattergram and a *scatter diagram*.
- **Scatter plot matrix** A tool for organizing scatter plots between pairs of variables, making it easy to inspect all pairwise relationships in one combined visual.
- **Scenario analysis** Analysis that shows the changes in key financial quantities that result from given (economic) events, such as the loss of customers, the loss of a supply source, or a catastrophic event; a risk management technique involving examination of the performance of a portfolio under specified situations. Closely related to stress testing.
- **Screening** The application of a set of criteria to reduce a set of potential investments to a smaller set having certain desired characteristics.
- **Seasoned offering** An offering in which an issuer sells additional units of a previously issued security.
- **Second-degree price discrimination** When the monopolist charges different per-unit prices using the quantity purchased as an indicator of how highly the customer values the product.
- **Second lien** A secured interest in the pledged assets that ranks below first lien debt in both collateral protection and priority of payment.
- **Secondary bond markets** Markets in which existing bonds are traded among investors.
- **Secondary market** The market where securities are traded among investors.
- **Secondary precedence rules** Rules that determine how to rank orders placed at the same time.
- **Sector** A group of related industries (GICS definition).
- **Sector indexes** Indexes that represent and track different economic sectors—such as consumer goods, energy, finance, health care, and technology—on either a national, regional, or global basis.
- **Secured ("asset-based") loan** A loan that is backed by specific, secured company assets.
- **Secured bonds** Bonds secured by assets or financial guarantees pledged to ensure debt repayment in case of default.
- **Secured debt** Debt in which the debtholder has a direct claim—a pledge from the issuer—on certain assets and their associated cash flows.
- **Securitization** A process that involves moving assets into a special legal entity, which then uses the assets as guarantees to secure a bond issue.

- **Securitized assets** Assets that are typically used to create asset-backed bonds; for example, when a bank securitizes a pool of loans, the loans are said to be securitized.
- **Security characteristic line** A plot of the excess return of a security on the excess return of the market.
- **Security market index** A portfolio of securities representing a given security market, market segment, or asset class.
- **Security market line** (SML) The graph of the capital asset pricing model.
- **Security selection** The process of selecting individual securities; typically, security selection has the objective of generating superior risk-adjusted returns relative to a portfolio's benchmark.
- **Self-attribution bias** A bias in which people take too much credit for successes (*self-enhancing*) and assign responsibility to others for failures (*self-protecting*).
- **Self-control bias** A bias in which people fail to act in pursuit of their long-term, overarching goals because of a lack of self-discipline.
- **Self-investment limits** With respect to investment limitations applying to pension plans, restrictions on the percentage of assets that can be invested in securities issued by the pension plan sponsor.
- **Sell-side firm** A broker/dealer that sells securities and provides independent investment research and recommendations to their clients (i.e., buy-side firms).
- **Semi-strong-form efficient market** A market in which security prices reflect all publicly known and available information.
- **Semiannual bond basis yield** An annual rate having a periodicity of two; also known as a *semiannual bond equivalent yield*.
- **Semiannual bond equivalent yield** See *semiannual bond basis yield*.
- **Seniority ranking** Priority of payment of various debt obligations.
- **Sensitivity analysis** Analysis that shows the range of possible outcomes as specific assumptions are changed.
- **Separately managed account** (SMA) An investment portfolio managed exclusively for the benefit of an individual or institution.
- **Serial maturity structure** Structure for a bond issue in which the maturity dates are spread out during the bond's life; a stated number of bonds mature and are paid off each year before final maturity.
- **Settlement** The process that occurs after a trade is completed, the securities are passed to the buyer, and payment is received by the seller.
- **Settlement date** Date when the buyer makes cash payment and the seller delivers the security.
- **Settlement price** The official price, designated by the clearing-house, from which daily gains and losses will be determined and marked to market.
- **Share repurchase** A transaction in which a company buys back its own shares. Unlike stock dividends and stock splits, share repurchases use corporate cash.
- **Shareholder activism** Strategies used by shareholders to attempt to compel a company to act in a desired manner.
- **Shareholder engagement** The process whereby companies engage with their shareholders.
- **Shareholders' equity** Assets less liabilities; the residual interest in the assets after subtracting the liabilities.

- **Sharpe ratio** The average return in excess of the risk-free rate divided by the standard deviation of return; a measure of the average excess return earned per unit of standard deviation of return.
- **Shelf registration** A type of public offering that allows the issuer to file a single, all-encompassing offering circular that covers a series of bond issues.
- **Short** The seller of an asset or derivative contract. Also refers to the position of being short an asset or derivative contract.
- **Short position** A position in an asset or contract in which one has sold an asset one does not own, or in which a right under a contract can be exercised against oneself.
- **Short-run average total cost** The curve describing average total cost when some costs are considered fixed.
- **Short selling** A transaction in which borrowed securities are sold with the intention to repurchase them at a lower price at a later date and return them to the lender.
- **Shortfall risk** The risk that portfolio value or portfolio return will fall below some minimum acceptable level over some time horizon.
- **Shutdown point** The point at which average revenue is equal to the firm's average variable cost.
- **Side letters** Side agreements created between the GP and specific LPs. These agreements exist *outside* the LPA. These agreements provide additional terms and conditions related to the investment agreement.
- **Simple interest** The interest earned each period on the original investment; interest calculated on the principal only.
- **Simple linear regression (SLR)** A regression that summarizes the relation between the dependent variable and a single independent variable.
- **Simple random sample** A subset of a larger population created in such a way that each element of the population has an equal probability of being selected to the subset.
- **Simple random sampling** The procedure of drawing a sample to satisfy the definition of a simple random sample.
- **Simple yield** The sum of the coupon payments plus the straight-line amortized share of the gain or loss, divided by the flat price.
- **Simulation** Computer-generated sensitivity or scenario analysis that is based on probability models for the factors that drive outcomes.
- **Simulation trial** A complete pass through the steps of a simulation.
- **Single-step format** With respect to the format of the income statement, a format that does not subtotal for gross profit (revenue minus cost of goods sold).
- **Sinking fund arrangement** Provision that reduces the credit risk of a bond issue by requiring the issuer to retire a portion of the bond's principal outstanding each year.
- **Situational influences** External factors, such as environmental or cultural elements, that shape our behavior.
- Skewed Not symmetrical.
- **Skewness** A quantitative measure of skew (lack of symmetry); a synonym of skew. It is computed as the average cubed deviation from the mean standardized by dividing by the standard deviation cubed.
- **Slope coefficient** The coefficient of an independent variable that represents the average change in the dependent variable for a one-unit change in the independent variable.
- **Small country** A country that is a price taker in the world market for a product and cannot influence the world market price.

- **Smart beta** Involves the use of simple, transparent, rules-based strategies as a basis for investment decisions.
- **Smart contract** A computer program that is designed to selfexecute on the basis of pre-specified terms and conditions agreed to by parties to a contract.
- **Socially responsible investing** An investment approach that excludes investments in companies or industries that deviate from an organization's beliefs and sometimes includes investments with favorable environmental or social profiles.
- **Soft-bullet covered bonds** Covered bonds for which bond default and payment acceleration of bond cash flows may be delayed upon sponsor default until a new final maturity date is reached.
- **Solvency** With respect to financial statement analysis, the ability of a company to fulfill its long-term obligations.
- **Solvency ratios** Ratios that measure a company's ability to meet its long-term obligations.
- **Solvency risk** The risk that an organization does not survive or succeed because it runs out of cash, even though it might otherwise be solvent.
- **Sovereign bond** A bond issued by a national government. Also called "Sovereign."
- **Spearman rank correlation coefficient** A measure of correlation applied to ranked data.
- **Special dividend** A dividend paid by a company that does not pay dividends on a regular schedule, or a dividend that supplements regular cash dividends with an extra payment.
- **Special purpose entity** A non-operating entity created to carry out a specified purpose, such as leasing assets or securitizing receivables; can be a corporation, partnership, trust, or limited liability partnership formed to facilitate a specific type of business activity. Also called *special purpose vehicle, special purpose company*, or *variable interest entity*.

Special purpose vehicle See *special purpose entity*.

- **Specific identification method** An inventory accounting method that identifies which specific inventory items were sold and which remained in inventory to be carried over to later periods.
- **Speculative demand for money** The demand to hold speculative money balances based on the potential opportunities or risks that are inherent in other financial instruments. Also called *portfolio demand for money*.
- **Speculative money balances** Monies held in anticipation that other assets will decline in value.

Split coupon bond See *deferred coupon bond*.

- **Sponsored** A type of depository receipt in which the foreign company whose shares are held by the depository has a direct involvement in the issuance of the receipts.
- **Spot curve** A sequence of yields-to-maturity on zero-coupon bonds. Sometimes called *zero* or *strip curve* (because coupon payments are "stripped" off the bonds).
- **Spot markets** Markets in which assets are traded for immediate delivery.
- **Spot prices** The price of an asset for immediately delivery.
- **Spot rates** A sequence of market discount rates that correspond to the cash flow dates; yields-to-maturity on zero-coupon bonds maturing at the date of each cash flow.
- **Spread** In general, the difference in yield between different fixed-income securities. Often used to refer to the difference between the yield-to-maturity and the benchmark.

Spread over the benchmark See *required yield spread*.

- **Spread risk** Bond price risk arising from changes in the yield spread on credit-risky bonds; reflects changes in the market's assessment and/or pricing of credit migration (or downgrade) risk and market liquidity risk.
- **Spurious correlation** Refers to: 1) correlation between two variables that reflects chance relationships in a particular dataset; 2) correlation induced by a calculation that mixes each of two variables with a third variable; and 3) correlation between two variables arising not from a direct relation between them but from their relation to a third variable.
- **Stacked bar chart** An alternative form for presenting the frequency distribution of two categorical variables, where bars representing the sub-groups are placed on top of each other to form a single bar. Each sub-section is shown in a different color to represent the contribution of each sub-group, and the overall height of the stacked bar represents the marginal frequency for the category.
- **Stackelberg model** A prominent model of strategic decision making in which firms are assumed to make their decisions sequentially.
- **Stagflation** The combination of a high inflation rate with a high level of unemployment and a slowdown of the economy.
- **Staggered boards** Election process whereby directors are typically divided into multiple classes that are elected separately in consecutive years—that is, one class every year.
- **Stakeholder management** The identification, prioritization, and understanding of the interests of stakeholder groups and managing the company's relationships with these groups.
- **Stakeholders** Individuals or groups of individuals who may be affected either directly or indirectly by a decision and thus have an interest, or stake, in the decision.
- **Standard deviation** The positive square root of the variance; a measure of dispersion in the same units as the original data.
- **Standard error of the estimate** A measure of the fit of a regression line, calculated as the square root of the mean square error. Also known as the *standard error of the regression* and the *root mean square error*.
- **Standard error of the forecast** A measure of the uncertainty associated with a forecasted value of the dependent variable that depends on the standard error of the estimate, the variability of the independent variable, the deviation of the forecasted independent variable from the mean in the regression, and the number of observations.
- **Standard error of the slope coefficient** The standard error of the slope, which in a simple linear regression is the ratio of the model's standard error of the estimate (s_e) to the square root of the variation of the independent variable.
- **Standard normal distribution** The normal density with mean (μ) equal to 0 and standard deviation (σ) equal to 1.
- **Standardizing** A transformation that involves subtracting the mean and dividing the result by the standard deviation.
- **Standards of conduct** Behaviors required by a group; established benchmarks that clarify or enhance a group's code of ethics.
- **Standing limit orders** A limit order at a price below market and which therefore is waiting to trade.
- **Stated annual interest rate** A quoted interest rate that does not account for compounding within the year. Also called *quoted interest rate.*
- **Statement of changes in equity** (statement of owners' equity) A financial statement that reconciles the beginning-of-period and end-of-period balance sheet values of

shareholders' equity; provides information about all factors affecting shareholders' equity. Also called *statement of owners' equity*.

- **Statement of financial condition** The financial statement that presents an entity's current financial position by disclosing resources the entity controls (its assets) and the claims on those resources (its liabilities and equity claims), as of a particular point in time (the date of the balance sheet).
- **Statement of financial position** The financial statement that presents an entity's current financial position by disclosing resources the entity controls (its assets) and the claims on those resources (its liabilities and equity claims), as of a particular point in time (the date of the balance sheet).
- **Statement of operations** A financial statement that provides information about a company's profitability over a stated period of time.
- Static trade-off theory of capital structure A theory pertaining to a company's optimal capital structure. The optimal level of debt is found at the point where additional debt would cause the costs of financial distress to increase by a greater amount than the benefit of the additional tax shield.
 Statistic A summary measure of a sample of observations.
- **Statistically significant** A result indicating that the null hypothesis can be rejected; with reference to an estimated regression coefficient, frequently understood to mean a result indicating that the corresponding population regression coefficient is different from zero.
- **Status quo bias** An emotional bias in which people do nothing (i.e., maintain the status quo) instead of making a change.
- **Statutory voting** A common method of voting where each share represents one vote.
- **Step-up coupon bond** Bond for which the coupon, fixed or floating, increases by specified margins at specified dates.
- **Stochastic oscillator** A momentum indicator that compares a particular closing price of a security to a range of the security's prices over a certain period of time.
- **Stock dividend** A type of dividend in which a company distributes additional shares of its common stock to shareholders instead of cash.
- **Stock split** An increase in the number of shares outstanding with a consequent decrease in share price, but no change to the company's underlying fundamentals.
- **Stop-loss order** See stop order.
- **Stop order** An order in which a trader has specified a stop price condition. Also called *stop-loss order*.
- **Store of value** The quality of tending to preserve value.
- **Store of wealth** Goods that depend on the fact that they do not perish physically over time, and on the belief that others would always value the good.
- **Straight-line method** A depreciation method that allocates evenly the cost of a long-lived asset less its estimated residual value over the estimated useful life of the asset.
- **Straight voting** A shareholder voting process in which shareholders receive one vote for each share owned.
- **Strategic analysis** Analysis of the competitive environment with an emphasis on the implications of the environment for corporate strategy.
- **Strategic asset allocation** The set of exposures to IPSpermissible asset classes that is expected to achieve the client's long-term objectives given the client's investment constraints.

- **Stratified random sampling** A procedure that first divides a population into subpopulations (strata) based on classification criteria and then randomly draws samples from each stratum in sizes proportional to that of each stratum in the population.
- **Street convention** A yield measure that neglects weekends and holidays; the internal rate of return on cash flows assuming payments are made on the scheduled dates, even when the scheduled date falls on a weekend or holiday.
- **Stress testing** A specific type of scenario analysis that estimates losses in rare and extremely unfavorable combinations of events or scenarios.
- **Strong-form efficient market** A market in which security prices reflect all public and private information.
- **Structural (or cyclically adjusted) budget deficit** The deficit that would exist if the economy was at full employment (or full potential output).
- **Structural subordination** Arises in a holding company structure when the debt of operating subsidiaries is serviced by the cash flow and assets of the subsidiaries before funds can be passed to the holding company to service debt at the parent level.
- **Structured data** Data that are highly organized in a predefined manner, usually with repeating patterns.
- **Structured financial instrument** A financial instrument that shares the common attribute of repackaging risks. Structured financial instruments include asset-backed securities, collateralized debt obligations, and other structured financial instruments such as capital protected, yield enhancement, participation, and leveraged instruments.
- **Subjective probability** A probability drawing on personal or subjective judgment.
- **Subordinated debt** A class of unsecured debt that ranks below a firm's senior unsecured obligations.
- **Subordination** Form of internal credit enhancement that relies on creating more than one bond tranche and ordering the claim priorities for ownership or interest in an asset between the tranches. The ordering of the claim priorities is called a senior/subordinated structure, where the tranches of highest seniority are called senior followed by subordinated or junior tranches. Also called *credit tranching*.
- **Substitutes** Said of two goods or services such that if the price of one increases the demand for the other tends to increase, holding all other things equal (e.g., butter and margarine).
- **Sum of squares error (SSE)** The sum of the squared deviations of (1) the value of the dependent variable and (2) the value of the dependent variable based on the estimated regression line. Also referred to as the *residual sum of squares*.
- **Sum of squares regression (SSR)** The sum of the squared deviations of (1) the value of the dependent variable based on the estimated regression line and (2) the mean of the dependent variable.
- **Sum of squares total (SST)** The sum of the squared deviations of the dependent variable from its mean; the variation of the dependent variable. Also referred to as the *total sum of squares*.
- **Sunk cost** A cost that has already been incurred.
- **Supervised learning** A machine learning approach that makes use of labeled training data.
- **Supply shock** A typically unexpected disturbance to supply.
- **Support** In technical analysis, a price range in which buying activity is sufficient to stop the decline in the price of a security.

- **Support tranches** Classes or tranches in CMOs that protect PAC tranches from prepayment risk.
- **Supranational bond** A bond issued by a supranational agency such as the World Bank.
- **Surety bond** Form of external credit enhancement whereby a rated and regulated insurance company guarantees to reimburse bondholders for any losses incurred up to a maximum amount if the issuer defaults.
- **Survey approach** An estimate of the equity risk premium that is based on estimates provided by a panel of finance experts.
- **Survivorship bias** Relates to the inclusion of only current investment funds in a database. As such, the returns of funds that are no longer available in the marketplace (have been liquidated) are excluded from the database. In addition, *backfill bias* is another problem, whereby certain surviving hedge funds may be added to databases and various hedge fund indexes only after they are initially successful and start to report their returns.
- **Sustainability linked loans** These are any types of loan instruments and/or contingent facilities (such as bonding lines, guarantee lines, or letters of credit) that incentivize the borrower's achievement of ambitious, pre-determined sustainability performance objectives.
- **Sustainable growth rate** The rate of dividend (and earnings) growth that can be sustained over time for a given level of return on equity, keeping the capital structure constant and without issuing additional common stock.
- **Sustainable investing** A term used in a similar context to responsible investing, but its key focus is on factoring in sustainability issues while investing.
- **Sustainable rate of economic growth** The rate of increase in the economy's productive capacity or potential GDP.
- **Swap contract** An agreement between two parties to exchange a series of future cash flows.
- **Syndicated loan** A loan from a group of lenders to a single borrower.
- **Syndicated offering** A bond issue underwritten by a group of investment banks.
- **Systematic risk** Risk that affects the entire market or economy; it cannot be avoided and is inherent in the overall market. Systematic risk is also known as non-diversifiable or market risk.
- **Systematic sampling** A procedure of selecting every *k*th member until reaching a sample of the desired size. The sample that results from this procedure should be approximately random.
- **Tactical asset allocation** The decision to deliberately deviate from the strategic asset allocation in an attempt to add value based on forecasts of the near-term relative performance of asset classes.
- **Tactical asset allocation (TAA)** A portfolio strategy that shifts the percentages of assets held in various asset classes (or categories) to take advantage of market opportunities. Allocation shifts can occur within an asset class or across asset classes.

Tag cloud see word cloud.

- **Target capital structure** A company's chosen proportions of debt and equity.
- **Target independent** A bank's ability to determine the definition of inflation that they target, the rate of inflation that they target, and the horizon over which the target is to be achieved.

Target semideviation A measure of downside risk, calculated as the square root of the average of the squared deviations of observations below the target (also called target downside deviation).

Tariffs Taxes that a government levies on imported goods.

- **Tax base** The amount at which an asset or liability is valued for tax purposes.
- **Tax expense** An aggregate of an entity's income tax payable (or recoverable in the case of a tax benefit) and any changes in deferred tax assets and liabilities. It is essentially the income tax payable or recoverable if these had been determined based on accounting profit rather than taxable income.
- **Tax loss carry forward** A taxable loss in the current period that may be used to reduce future taxable income.
- **Taxable income** The portion of an entity's income that is subject to income taxes under the tax laws of its jurisdiction.
- **Taxable temporary differences** Temporary differences that result in a taxable amount in a future period when determining the taxable profit as the balance sheet item is recovered or settled.
- **Technical analysis** A form of security analysis that uses price and volume data, often displayed graphically, in decision making.
- **Technology** The process a company uses to transform inputs into outputs.
- **Tender offer** Corporate takeover mechanism that involves shareholders selling their interests directly to the group seeking to gain control.
- **Tenor** The time-to-maturity for a bond or derivative contract. Also called *term to maturity*.
- **Term maturity structure** Structure for a bond issue in which the bond's notional principal is paid off in a lump sum at maturity.
- **Term structure** See *maturity structure*.
- **Term structure of credit spreads** The relationship between the spreads over the "risk-free" (or benchmark) rates and times-to-maturity.
- **Term structure of yield volatility** The relationship between the volatility of bond yields-to-maturity and times-to-maturity.
- **Terminal stock value** The expected value of a share at the end of the investment horizon—in effect, the expected selling price. Also called *terminal value*.
- **Terminal value** The expected value of a share at the end of the investment horizon—in effect, the expected selling price.
- **Terms of trade** The ratio of the price of exports to the price of imports, representing those prices by export and import price indexes, respectively.
- **Test of the mean of the differences** A statistical test for differences based on paired observations drawn from samples that are dependent on each other.
- **Text analytics** The use of computer programs to analyze and derive meaning from typically large, unstructured text- or voice-based datasets.
- **Thematic investing** An ESG investment approach that focuses on investing in themes or assets specifically relating to ESG factors, such as clean energy, green technology, or sustainable agriculture.
- **Thin-Tailed** Describes a distribution that has relatively less weight in the tails than the normal distribution (also called platykurtic).
- **Third-degree price discrimination** When the monopolist segregates customers into groups based on demographic or other characteristics and offers different pricing to each group.

- **Time-period bias** The possibility that when we use a timeseries sample, our statistical conclusion may be sensitive to the starting and ending dates of the sample.
- **Time-series data** A sequence of observations for a single observational unit of a specific variable collected over time and at discrete and typically equally spaced intervals of time (such as daily, weekly, monthly, annually, or quarterly).
- **Time tranching** The creation of classes or tranches in an ABS/ MBS that possess different (expected) maturities.
- **Time value** The difference between the market price of the option and its intrinsic value.
- **Time value decay** Said of an option when, at expiration, no time value remains and the option is worth only its exercise value.
- **Time value of money** The principles governing equivalence relationships between cash flows with different dates.
- **Time-weighted rate of return** The compound rate of growth of one unit of currency invested in a portfolio during a stated measurement period; a measure of investment performance that is not sensitive to the timing and amount of withdrawals or additions to the portfolio.
- **Tokenization** The process of representing ownership rights to physical assets on a blockchain or distributed ledger.
- **Top-down analysis** An investment selection approach that begins with consideration of macroeconomic conditions and then evaluates markets and industries based upon such conditions.
- **Total comprehensive income** The change in equity during a period resulting from transaction and other events, other than those changes resulting from transactions with owners in their capacity as owners.
- **Total cost** The summation of all costs, for which costs are classified as fixed or variable.
- **Total factor productivity** A scale factor that reflects the portion of growth unaccounted for by explicit factor inputs (e.g., capital and labor).
- **Total fixed cost** The summation of all expenses that do not change as the level of production varies.
- **Total invested capital** The sum of market value of common equity, book value of preferred equity, and face value of debt.
- **Total probability rule** A rule explaining the unconditional probability of an event in terms of probabilities of the event conditional on mutually exclusive and exhaustive scenarios.
- **Total probability rule for expected value** A rule explaining the expected value of a random variable in terms of expected values of the random variable conditional on mutually exclusive and exhaustive scenarios.
- **Total return** Measures the price appreciation, or percentage change in price of the securities in an index or portfolio, plus any income received over the period.
- **Total return index** An index that reflects the price appreciation or percentage change in price of the constituent securities plus any income received since inception.
- **Total return swap** A swap in which one party agrees to pay the total return on a security. Often used as a credit derivative, in which the underlying is a bond.
- **Total variable cost** The summation of all variable expenses. **Tracking error** The standard deviation of the differences between a portfolio's returns and its benchmark's returns; a synonym of active risk.
- **Tracking risk** The standard deviation of the differences between a portfolio's returns and its benchmarks returns. Also called *tracking error*.

- **Trade creation** When regional integration results in the replacement of higher cost domestic production by lower cost imports from other members.
- **Trade credit** A spontaneous form of credit in which a purchaser of the goods or service is financing its purchase by delaying the date on which payment is made.
- **Trade diversion** When regional integration results in lowercost imports from non-member countries being replaced with higher-cost imports from members.
- **Trade payables** Amounts that a business owes to its vendors for goods and services that were purchased from them but which have not yet been paid.
- **Trade protection** Government policies that impose restrictions on trade, such as tariffs and quotas.
- **Trade surplus (deficit)** When the value of exports is greater (less) than the value of imports.
- **Trading securities** Under US GAAP, a category of debt securities held by a company with the intent to trade them. Also called *held-for-trading securities*.
- **Traditional investment markets** Markets for traditional investments, which include all publicly traded debts and equities and shares in pooled investment vehicles that hold publicly traded debts and/or equities.
- **Transactions money balances** Money balances that are held to finance transactions.
- **Transfer payments** Welfare payments made through the social security system that exist to provide a basic minimum level of income for low-income households.
- **Transparency** Said of something (e.g., a market) in which information is fully disclosed to the public and/or regulators.
- **Treasury stock method** A method for accounting for the effect of options (and warrants) on earnings per share (EPS) that specifies what EPS would have been if the options and warrants had been exercised and the company had used the proceeds to repurchase common stock.
- **Tree-Map** Another graphical tool for displaying categorical data. It consists of a set of colored rectangles to represent distinct groups, and the area of each rectangle is proportional to the value of the corresponding group.
- **Trend** A long-term pattern of movement in a particular direction.
- **Treynor ratio** A measure of risk-adjusted performance that relates a portfolio's excess returns to the portfolio's beta.
- **Triangle pattern** In technical analysis, a continuation chart pattern that forms as the range between high and low prices narrows, visually forming a triangle.
- **Trimmed mean** A mean computed after excluding a stated small percentage of the lowest and highest observations.
- **Trimodal** A distribution that has the three most frequently occurring values.
- **Triple bottom** In technical analysis, a reversal pattern that results when the price forms three troughs at roughly the same price level. A triple bottom is used to predict a change from a downtrend to an uptrend.
- **Triple top** In technical analysis, a reversal pattern that results when the price forms three peaks at roughly the same price level. A triple top is used to predict a change from an uptrend to a downtrend.
- **True yield** The internal rate of return on cash flows using the actual calendar, including weekends and bank holidays.
- **Trust deed** The governing legal credit agreement, typically incorporated by reference in the prospectus. Also called *bond indenture.*

- **Turn-of-the-year effect** Calendar anomaly that stock market returns in January are significantly higher compared to the rest of the months of the year, with most of the abnormal returns reported during the first five trading days in January.
- **Two-dimensional rectangular array** A popular form for organizing data for processing by computers or for presenting data visually. It is comprised of columns and rows to hold multiple variables and multiple observations, respectively (also called a **data table**).
- **Two-fund separation theorem** The theory that all investors regardless of taste, risk preferences, and initial wealth will hold a combination of two portfolios or funds: a risk-free asset and an optimal portfolio of risky assets.
- **Two-sided hypothesis test** A test in which the null hypothesis is rejected in favor of the alternative hypothesis if the evidence indicates that the population parameter is either smaller or larger than a hypothesized value; occurs when the alternative hypothesis is stated as not equal to the hypothesized population parameters.

Two-way table See *contingency table*.

- **Two-week repo rate** The interest rate on a two-week repurchase agreement; may be used as a policy rate by a central bank.
- **Type I error** The error of rejecting a true null hypothesis; a false positive.
- **Type II error** The error of not rejecting a false null hypothesis; false negative.
- **Unanticipated (unexpected) inflation** The component of inflation that is a surprise.
- **Uncommitted lines of credit** The least reliable form of bank borrowing in which a bank offers, without formal commitment, a line of credit for an extended period of time but reserves the right to refuse any request for its use.
- **Unconditional probability** The probability of an event *not* conditioned on another event.
- **Underemployed** A person who has a job but has the qualifications to work a significantly higher-paying job.
- **Underlying** An asset that trades in a market in which buyers and sellers meet, decide on a price, and the seller then delivers the asset to the buyer and receives payment. The underlying is the asset or other derivative on which a particular derivative is based. The market for the underlying is also referred to as the *spot market*.
- **Underwriter** A firm, usually an investment bank, that takes the risk of buying the newly issued securities from the issuer and then reselling them to investors or to dealers, thus guaranteeing the sale of the securities at the offering price negotiated with the issuer.
- **Underwritten offering** A type of securities issue mechanism in which the investment bank guarantees the sale of the securities at an offering price that is negotiated with the issuer. Also known as *firm commitment offering*.
- **Unearned revenue** A liability account for money that has been collected for goods or services that have not yet been delivered; payment received in advance of providing a good or service. Also called *deferred revenue* or *deferred income*.
- **Unemployed** People who are actively seeking employment but are currently without a job.
- **Unemployment rate** The ratio of unemployed to the labor force.
- **Unexpected inflation** The component of inflation that is a surprise.

- **Unimodal** A distribution with a single value that is most frequently occurring.
- **Unit elastic** An elasticity with a magnitude of negative one. Also called *unitary elastic*.
- **Unit labor cost** The average labor cost to produce one unit of output.
- **Unit normal distribution** The normal density with mean (μ) equal to 0 and standard deviation (σ) equal to 1.
- **Unitranche debt** Consists of a hybrid or blended loan structure that combines different tranches of secured and unsecured debt into a single loan with a single, blended interest rate.
- **Units-of-production method** A depreciation method that allocates the cost of a long-lived asset based on actual usage during the period.
- **Univariate distribution** A distribution that specifies the probabilities for a single random variable.
- **Universal owners** Long-term investors, such as pension funds, that have significant assets invested in globally diversified portfolios.
- **Unlimited funds** An unlimited funds environment assumes that the company can raise the funds it wants for all profitable investments simply by paying the required rate of return.
- **Unsecured debt** Debt that gives the debtholder only a general claim on an issuer's assets and cash flow.
- **Unsponsored** A type of depository receipt in which the foreign company whose shares are held by the depository has no involvement in the issuance of the receipts.
- **Unstructured data** Data that do not follow any conventionally organized forms.
- **Unsupervised learning** A machine learning approach that does not make use of labeled training data.
- **Up transition probability** The probability that an asset's value moves up.
- **Uptrend** A pattern that occurs when the price of an asset moves higher over a period of time.
- **Validity instructions** Instructions which indicate when the order may be filled.
- **Valuation allowance** A reserve created against deferred tax assets, based on the likelihood of realizing the deferred tax assets in future accounting periods.
- **Valuation ratios** Ratios that measure the quantity of an asset or flow (e.g., earnings) in relation to the price associated with a specified claim (e.g., a share or ownership of the enterprise).
- **Value at risk** A money measure of the minimum value of losses expected during a specified time period at a given level of probability.
- **Value investors** With reference to equity investors, investors who are focused on paying a relatively low share price in relation to earnings or assets per share.
- VaR See value at risk.
- **Variable** A characteristic or quantity that can be measured, counted, or categorized and that is subject to change (also called a field, an attribute, or a feature).
- **Variable costs** Costs that fluctuate with the level of production and sales.
- **Variance** The expected value (the probability-weighted average) of squared deviations from a random variable's expected value.
- **Variation margin** Additional margin that must be deposited in an amount sufficient to bring the balance up to the initial margin requirement.

- **Veblen goods** Goods that increase in desirability with increasing price.
- **Vega** A measure of the sensitivity of an option's price to changes in the underlying's volatility.
- **Venture capital** Investments that provide "seed" or startup capital, early-stage financing, or later-stage financing (including mezzanine-stage financing) to companies that are in early development stages and require additional capital for expansion or preparation for an initial public offering.
- **Venture capital fund** A hedge fund that seeks to buy, optimize, and ultimately sell portfolio companies to generate profits. See *private equity fund*.
- **Venture capital funds** Funds that seek to invest in, optimize, and eventually exit portfolio companies to generate profits. See *private equity funds*.
- **Vertical analysis** Common-size analysis using only one reporting period or one base financial statement; for example, an income statement in which all items are stated as percentages of sales.
- **Vertical demand schedule** Implies that some fixed quantity is demanded, regardless of price.
- **Visual technique** The most common and readily available method of initial data assessment. Experts in pattern recognition maintain that the visual (or "eyeball") technique is still the most effective way of searching for recognizable patterns.
- **Visualization** The presentation of data in a pictorial or graphical format for the purpose of increasing understanding and for gaining insights into the data.
- **Volatility** The standard deviation of the continuously compounded returns on the underlying asset.
- **Voluntarily unemployed** A person voluntarily outside the labor force, such as a jobless worker refusing an available vacancy.
- **Voluntary export restraint** A trade barrier under which the exporting country agrees to limit its exports of the good to its trading partners to a specific number of units.
- **Vote by proxy** A mechanism that allows a designated party such as another shareholder, a shareholder representative, or management—to vote on the shareholder's behalf.
- **Warrant** Attached option that gives its holder the right to buy the underlying stock of the issuing company at a fixed exercise price until the expiration date.
- **Waterfall** Represents the distribution method that defines the order in which allocations are made to LPs and GPs. There are two major types of waterfall: *deal by deal* (or *American*) and *whole of fund* (or *European*).
- **Weak-form efficient market hypothesis** The belief that security prices fully reflect all past market data, which refers to all historical price and volume trading information.
- **Wealth effect** An increase (decrease) in household wealth increases (decreases) consumer spending out of a given level of current income.
- **Web-based lender** A lender that operates primarily on the internet, offering loans in relatively small amounts, typically to small businesses in need of cash.
- **Weighted average cost method** An inventory accounting method that averages the total cost of available inventory items over the total units available for sale.

- **Weighted average cost of capital** A weighted average of the after-tax required rates of return on a company's common stock, preferred stock, and long-term debt, where the weights are the fraction of each source of financing in the company's target capital structure.
- **Weighted average cost of capital (WACC)** A weighted average of the after-tax required rates of return on a company's common stock, preferred stock, and long-term debt, where the weights are the fraction of each source of financing in the company's target capital structure.
- **Weighted average coupon rate** Weighting the mortgage rate of each mortgage loan in the pool by the percentage of the mortgage outstanding relative to the outstanding amount of all the mortgages in the pool.
- **Weighted average life** A measure that gives investors an indication of how long they can expect to hold the MBS before it is paid off; the convention-based average time to receipt of all principal repayments. Also called *average life*.
- **Weighted average maturity** Weighting the remaining number of months to maturity for each mortgage loan in the pool by the amount of the outstanding mortgage balance.
- **Weighted mean** An average in which each observation is weighted by an index of its relative importance.
- **Winsorized mean** A mean computed after assigning a stated percentage of the lowest values equal to one specified low value and a stated percentage of the highest values equal to one specified high value.
- **Word cloud** A visual device for representing textual data, which consists of words extracted from a source of textual data. The size of each distinct word is proportional to the frequency with which it appears in the given text (also known as **tag cloud**).
- **Working capital** The difference between current assets and current liabilities.
- **Working capital management** The management of a company's short-term assets (such as inventory) and short-term liabilities (such as money owed to suppliers).
- **World price** The price prevailing in the world market.
- **Yield duration** The sensitivity of the bond price with respect to the bond's own yield-to-maturity.
- Yield to maturity Annual return that an investor earns on a bond if the investor purchases the bond today and holds it until maturity. It is the discount rate that equates the present value of the bond's expected cash flows until maturity with the bond's price. Also called *yield to redemption* or *redemption yield*.
- Yield-to-maturity Annual return that an investor earns on a bond if the investor purchases the bond today and holds it until maturity. It is the discount rate that equates the present value of the bond's expected cash flows until maturity with the bond's price. Also called *yield-to-redemption* or *redemption yield*.
- Yield-to-redemption See yield-to-maturity.
- **Yield-to-worst** The lowest of the sequence of yields-to-call and the yield-to-maturity.
- **Zero-coupon bond** A bond that does not pay interest during its life. It is issued at a discount to par value and redeemed at par. Also called *pure discount bond*.
- **Zero-volatility spread (Z-spread)** Calculates a constant yield spread over a government (or interest rate swap) spot curve.